



## Investment Committee

# Agenda Item 7b

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**November 15, 2021**

**Item Name:** Asset Liability Management: Public Employees' Retirement Fund Policy Portfolio and Discount Rate Selection

**Program:** Trust Level Portfolio Management and Implementation

**Item Type:** Action

### **Recommendation**

Adopt a discount rate and policy portfolio that aligns with Board risk tolerance.  
Adopt the use of leverage in the strategic asset allocation.

### **Executive Summary**

This agenda item presents Candidate Portfolios for the Public Employees' Retirement Fund for consideration in the Investment Committee's selection and adoption of a Policy Portfolio and Discount Rate. Feedback from the September Investment Committee meeting and stakeholders has been taken into consideration when developing the Candidate Portfolios and they have been designed to align with CalPERS objectives of minimizing potential losses, maximizing projected returns, maintaining sufficient liquidity, and minimizing costs.

Analysis of each Candidate Portfolio's projected long-term investment return resulted in proposed discount rates of 6.5%, 6.8%, or 7.0%, depending on the portfolio selected. For each portfolio, this item includes information about asset allocation, projected risk and projected return, asset class diversification, an allocation to leverage as a diversifier, discount rates, projected employer contribution rates and funding ratio risk, projected employee contribution impact, and pros and cons to consider for each portfolio. Also included are portfolio stress tests that measure portfolio performance in a variety of economic and market scenarios, and several actuarial analyses for employer plans that have high, medium, and low funded statuses.

### **Strategic Plan**

This agenda item supports the CalPERS Strategic Plan goal to strengthen the long-term sustainability of the pension fund. As defined in CalPERS ALM policy, Asset Liability Management (ALM) is the process of balancing the expected cost of future pension payments with the expected future investment returns. The periodic review of Candidate Portfolios and the

selection of the Policy Portfolio and Discount Rate are intended to strengthen the sustainability of the pension fund.

## **Investment Beliefs**

This agenda item supports the following CalPERS Investment Beliefs:

- Investment Belief 2: A long term investment horizon is a responsibility and an advantage;
- Investment Belief 6: Strategic asset allocation is the dominant determinant of portfolio risk and return;
- Investment Belief 7: CalPERS will take risk only where we have a strong belief we will be rewarded for it; and
- Investment Belief 8: Costs matter and need to be effectively managed.

## **Background**

Governed by CalPERS Asset Liability Management Policy, the ALM process is a collaborative effort between the Actuarial Office (ACTO), the Financial Office (FINO), and the Investment Office (INVO) and currently occurs every four years with a mid-point review. This ALM cycle is the primary process by which investment portfolio and actuarial assumptions evolve to reflect the market opportunity set, demographic assumptions and experience, and plan status. The ALM decision frequency is supported by ACTO's annual actuarial valuation process that determines subsequent employer and employee contribution levels. This process establishes an amortization of each fiscal year's actual experience versus the assumptions underlying the ALM decisions, thus correcting annually for forecast and estimation uncertainty.

The review of Candidate Portfolios and the selection of the Policy Portfolio and Discount Rate is the culmination of a significant body of work that has been undertaken by the ALM team during the past year and is a progression in the ALM process from the following presentations made earlier in the year to the Investment Committee:

- February 2021 – Asset Liability Management: Timeline, Concepts, and Framework
- March 2021 - Asset Liability Management: Risk Concepts and Examples
- June 2021 – Current Market Environment
- July 2021- Capital Market Assumption Education, Capital Market Assumptions: Survey & Methodology, and Creating and Assessing Candidate Portfolios
- September 2021 – Asset Liability Management: Discussion of Candidate Portfolios

This agenda item, Asset Liability Management: Public Employees' Retirement Fund Policy Portfolio and Discount Rate Selection, is intended to provide comprehensive information and analysis to support the Investment Committee in selecting the Policy Portfolio and Discount Rate for adoption.

## **Analysis**

Not applicable.

## **Budget and Fiscal Impacts**

Not Applicable.

## **Benefits and Risks**

The benefits of reviewing Candidate Portfolios and selecting a Policy Portfolio and Discount Rate for adoption are:

1. Reviewing Candidate Portfolios and proposed Discount Rates provides support for comparing and contrasting the pros and cons of each selection as weighed against risk tolerance.
2. Selecting a Policy Portfolio that has been designed with updated market information may improve the portfolio return/risk profile, as compared to the current portfolio strategic asset allocation, which was set in 2017.
3. Selecting a Discount Rate that has been developed with updated demographic assumptions and aligned with a new strategic asset allocation may improve the asset/liability profile for the pension fund.

The risks of reviewing Candidate Portfolios to select a Policy Portfolio and Discount Rate for adoption are:

1. Reviewing Candidate Portfolios and proposed Discount Rates requires evaluating and balancing a variety of risks to different stakeholders.
2. Selecting a Policy Portfolio and Discount Rate requires reliance on investment and actuarial assumptions, which are inherently uncertain.
3. Extreme volatility in the short-term may lower confidence in the selected Policy Portfolio and Discount Rate.

## **Attachments**

Attachment 1 – Asset Liability Management: Public Employees’ Retirement Fund Policy Portfolio and Discount Rate Selection

Attachment 2 – Wilshire Opinion Letter

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**James Sterling Gunn**  
Managing Investment Director  
Trust Level Portfolio Management

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# Asset Liability Management: Public Employees' Retirement Fund Policy Portfolio & Discount Rate Selection

Sterling Gunn, Managing Investment Director, TLPMI  
Scott Terando, Chief Actuary

Investment Committee  
November 15, 2021

# Summary

- At the September Investment Committee meeting, several sample candidate portfolio strategies for the Public Employees' Retirement Fund (PERF) were reviewed. The sample candidate portfolios had a wide range of characteristics to illustrate the pros and cons of different strategies.
- Feedback from the September meeting has been considered in the candidate portfolios presented, which have been developed in alignment with CalPERS' objectives of minimizing costs, maximizing projected returns, minimizing potential losses, and maintaining sufficient liquidity.
  - The candidate portfolios presented will support a discount rate of 6.5%, 6.8%, or 7.0%
  - Leverage as a strategic asset allocation is being recommended.
  - Multi-period optimized portfolios are not being recommended at this time, although they are included in the appendix for reference.
- Selection of a policy portfolio requires a careful balance of risk and returns. Lower projected returns (and risk) may increase projected costs in the near term but can help to protect funding ratios. Higher projected risk (and returns) increases the chances of lower funding ratios.

# Glossary

Term	Definition	CalPERS Implementation
Downside Risk	An estimate of potential for losses (compare with Volatility)	<p>CalPERS 2021 Asset Liability Management modelling estimates the size of large losses that could occur over any three-year period. This estimate is called conditional drawdown at risk. To estimate it, start with the range of outcomes for returns. Then focus on only the losses, the part of the range where returns are negative. Conditional drawdown is based on the larger losses.</p> <p>CalPERS has a constitutional objective to 'minimize the risk of loss.'</p>
Leverage	Borrowing to acquire additional assets	<p>CalPERS has leverage in its policy benchmarks, accompanied by a limit of 20% on additional but discretionary leverage.</p> <p>A leverage allocation in the strategic asset allocation would improve diversification.</p>
Portfolio Strategy	A plan for managing assets to achieve financial objectives	<p>CalPERS portfolio strategy balances the desire for higher returns (leading to lower employer costs) against potential risk of portfolio losses (leading to higher contributions and lower funding ratios).</p> <p>The CalPERS portfolio strategy includes the ALM process to regularly review and, if need be, revise Capital Market Assumptions and portfolio allocations.</p>
Return Term Structure	A return projection that includes estimates for different investment horizons	<p>CalPERS CMA's survey results include return projections for 5-year and 20-year investment horizons.</p>
Volatility	An estimate of the width of a return distribution (compare with Downside Risk)	<p>CalPERS 2021 Asset Liability Management uses volatility when estimating the range of return outcomes.</p> <p>As an example, the width of a Bell curve is measured using both the upside and the downside. Risk is related to loss, which involves only downside, which is why we use conditional drawdown to measure downside risk.</p>

# Pros and Cons of Key Decisions

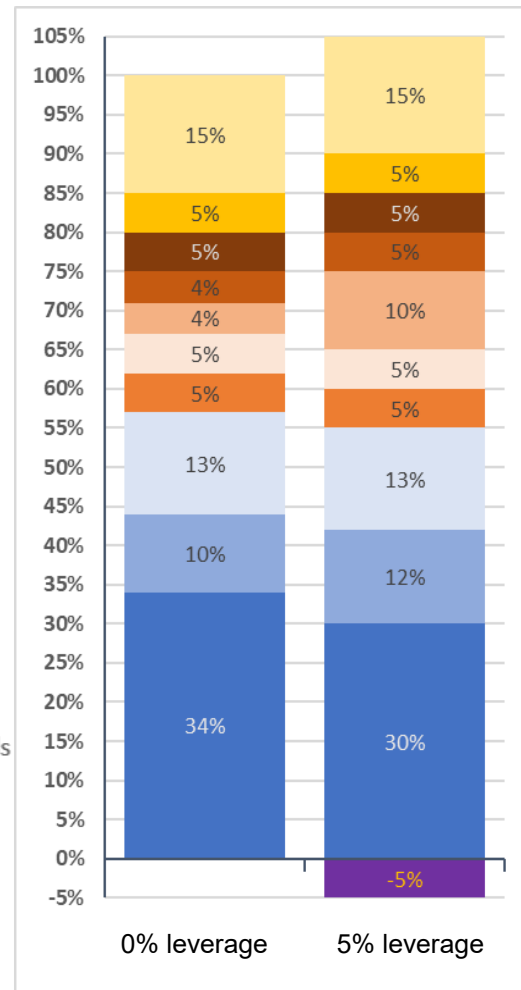
If we choose	Pros	Cons
Higher discount rate	Lower projected contributions	Increased contribution risk Increased funding ratio risk
Higher projected returns	Increased discount rate	Increased portfolio risk
Managing near-term risk	Avoid excessive risk taking in near-term horizon	Lower projected returns in near-term horizon
Leverage	Increased diversification Strategic options	Losses (and gains) may be amplified Increased complexity
Increasing private asset allocations	Increased diversification Increased projected returns	Challenging to scale, even with policy changes Potential increase in some ESG related issues Policy changes required Increased complexity
Increasing exposure to emerging markets	Improved projected returns	Potential increase in some ESG related issues Increased complexity
New asset classes	Increased diversification	Policy changes required Increased complexity
Multi-period optimized portfolio	Lower drawdown and volatility across full 20 years Higher projected returns in the near term	Higher drawdown and volatility in near term period Increased complexity
Single-period optimized portfolio	Less complexity Lower drawdown and volatility in near term period	Higher drawdown and volatility across full 20 years Lower projected returns in near term period

# Leverage

- We believe that leverage is an important tool for portfolio diversification and recommend that a strategic asset allocation be adopted, to be implemented in a measured and risk-controlled manner.
- Leverage is using borrowed funds to buy assets. As an example of leverage in a portfolio, the charts on the right show the portfolio allocations for the 6.8% discount rate portfolio, single period, with and without leverage.
  - For a given portfolio target return, a strategic allocation to leverage improves portfolio diversification, relative to a portfolio without leverage<sup>1</sup>.
  - The added diversification lowers projected risk (see table) and is reflected in reduced equity exposures and increased fixed income exposures.

Risk Measure	0% Leverage	5% Leverage
Drawdown	23.6%	23.0%
Volatility	12.1%	12.0%

- As with any investment, leverage is not without risk. Although it has a diversifying benefit, it is possible that it could result in higher losses in certain market conditions.



<sup>1</sup>Finance theory and practice support leverage as a tool for diversification.

# Single Period and Multi-Period Optimization

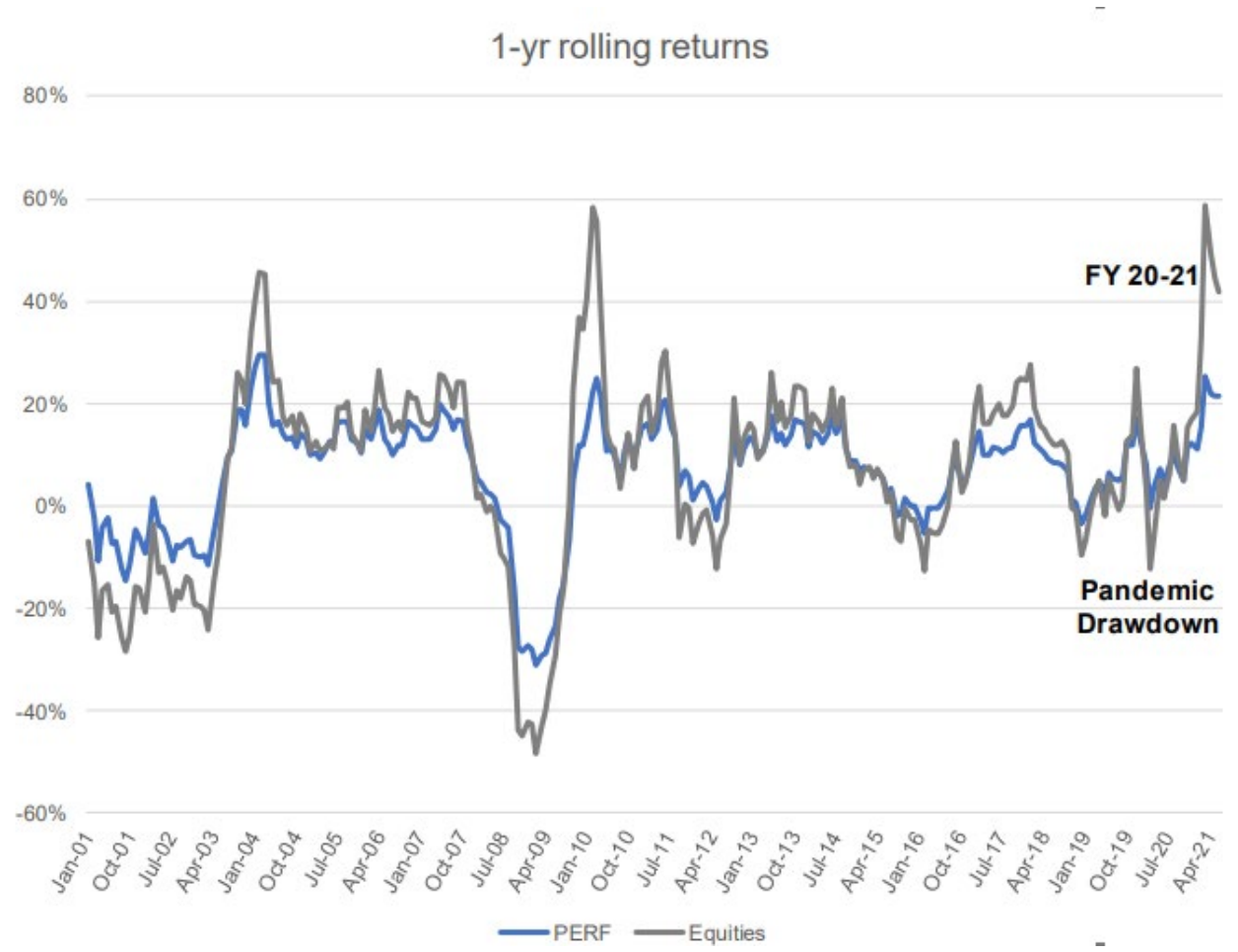
- At the September Investment Committee meeting, the sample candidate portfolios were focused on Multi-Period, with one portfolio for the near-term and another portfolio for the long-term.
- Based on feedback from the September meeting, and after further consideration, the candidate portfolios presented for selection of the policy portfolio are focused on Single Period, and Multi-Period portfolios are not being recommended at this time.
- The Multi-Period portfolio information is included alongside the Single Period portfolios in the appendix.
- For reference, the table below compares Single Period and Multi-Period for two portfolios.

Portfolio Characteristics				Years 1-20			Years 1-5			Years 6-20		
Name	Projected Return <sup>1</sup> %	Optimization	Leverage %	Return %	Drawdown %	Volatility %	Return %	Drawdown %	Volatility %	Return %	Drawdown %	Volatility %
B2	6.8	Single Period	5.0	6.8	23.0	12.0	5.8	24.1	11.6	7.2	22.8	12.0
B4	6.8	Multi-Period	5.0	6.8	22.1	11.6	6.4	27.2	13.0	7.0	20.8	11.1

<sup>1</sup> Projected returns are equivalent to the proposed discount rate for each portfolio.

# Drawdown

- A drawdown is a decline in value experienced during a set period of time.
- Protecting against drawdown provides a buffer for extreme losses, but also limits upside gains. The chart and table illustrate this concept:
  - During the pandemic drawdown in early 2020, equity values declined by 34.5% and the PERF declined by 18.1%.
  - Conversely, during FY20-21, equities increased by 41.5% and the PERF increased by 21.3%.



Specific Period Return	PERF (A)	Equities (B)	(A/B)
FY 20-21	21.3%	41.6%	0.5
Pandemic Drawdown*	-18.1%	-34.5%	0.5

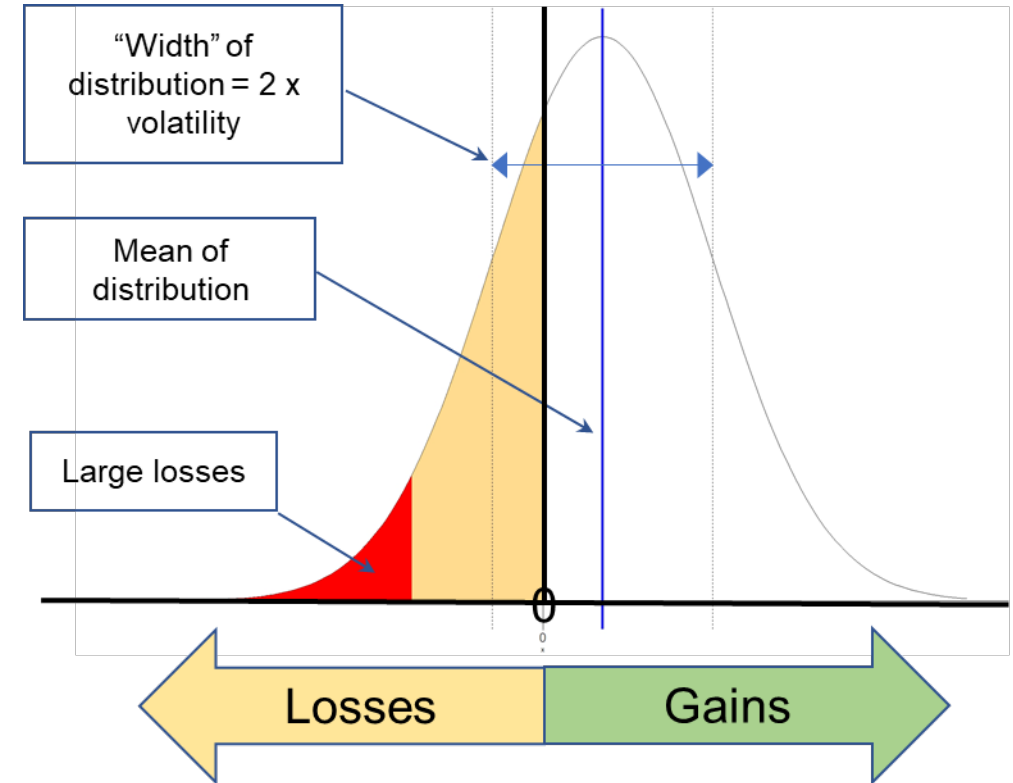
\* 2/13/20 - 3/23/20

# Drawdown as a Risk Measure

Minimize the risk of loss is one of our constitutional objectives. To better measure and manage downside risk, the 2021 ALM process uses conditional drawdown as a measure of risk, which aligns with the policies and portfolio decisions below:

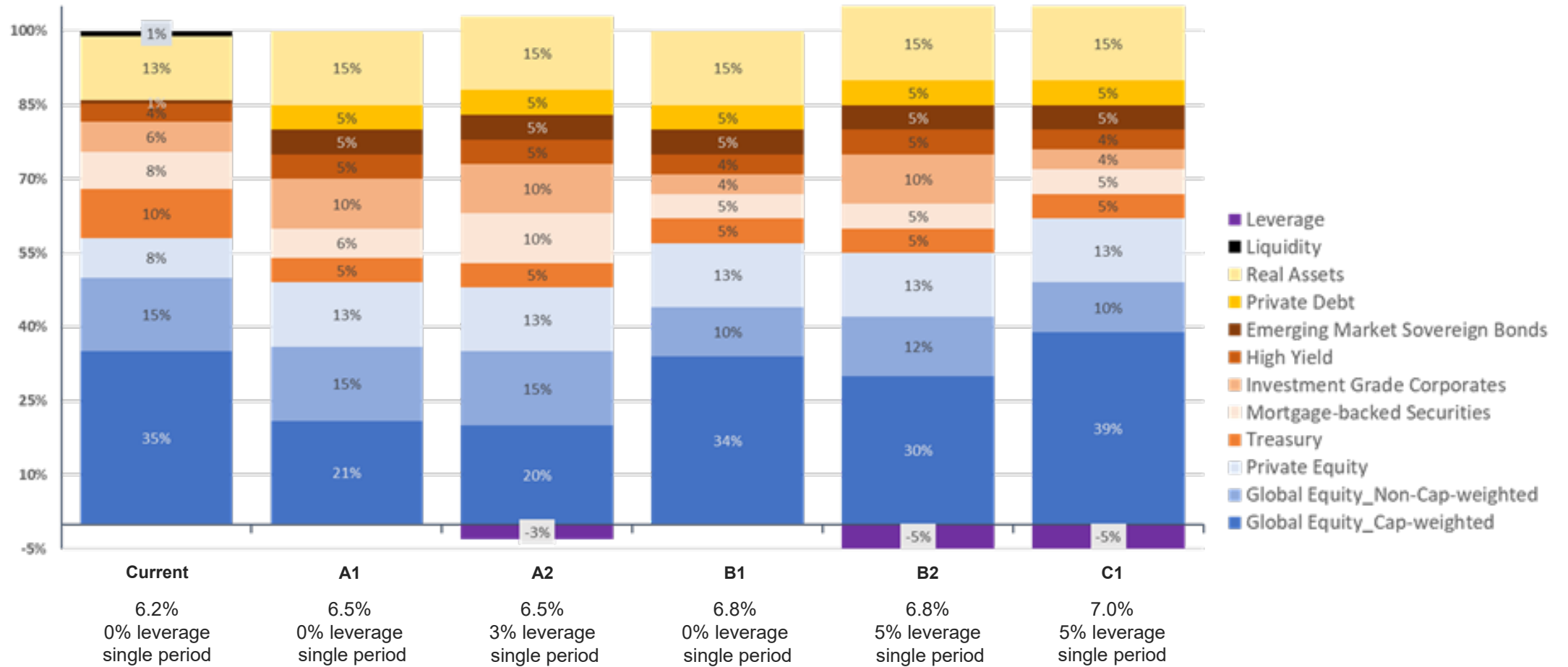
- Funding Risk Mitigation Policy, adopted in 2015
- Portfolio priorities, as determined in the 2017 ALM:
  - protect the funded ratio (mitigate severe drawdowns)
  - stabilize employer contribution rates (manage overall volatility)
  - achieve the long-term required rate of return (over the long run, but not in every market environment)
- Asset Liability Management Policy, adopted in 2017
  - migration of real assets to “core” ~ now 85+% of portfolio
  - public market segments, adopted in the 2017 ALM:
    - treasury segment
    - factor-weighted equity segment

Where volatility measures variation (gains & losses) in returns compared to expectations, conditional drawdown measures the average loss of the worst ten percent of projected losses.



The conditional drawdown measure used in the portfolio analysis is the average portfolio drawdown (loss) among the largest 10% of estimated drawdowns, using a 3-year rolling period for the 20-year investment horizon.

# Candidate Portfolio Allocations

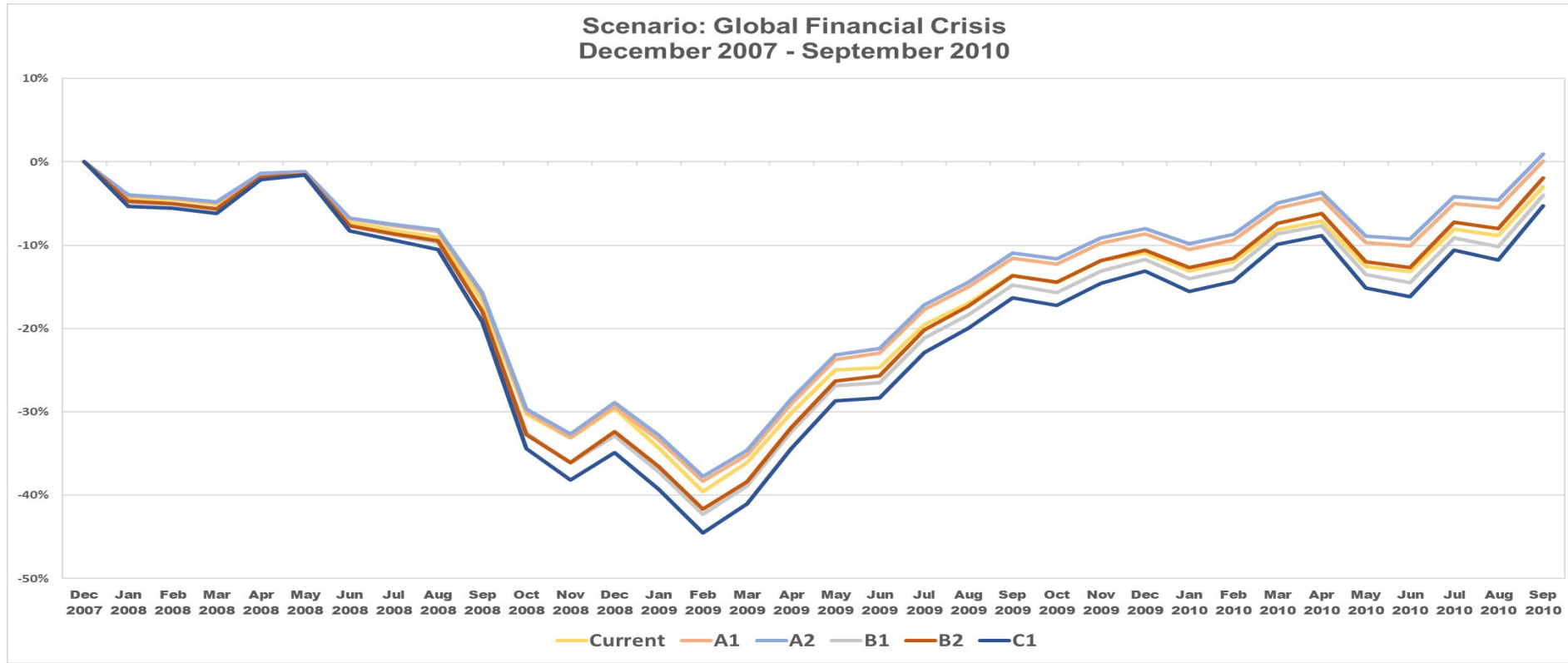


# Candidate Portfolio Characteristics

This table highlights differences in projected return, drawdown, and volatility between portfolios.

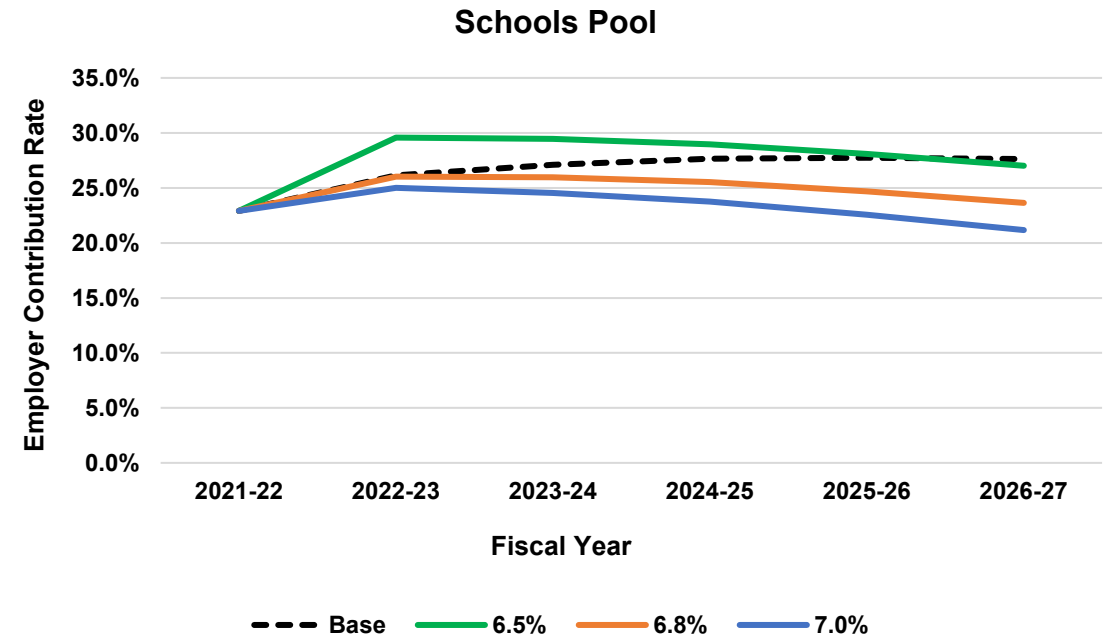
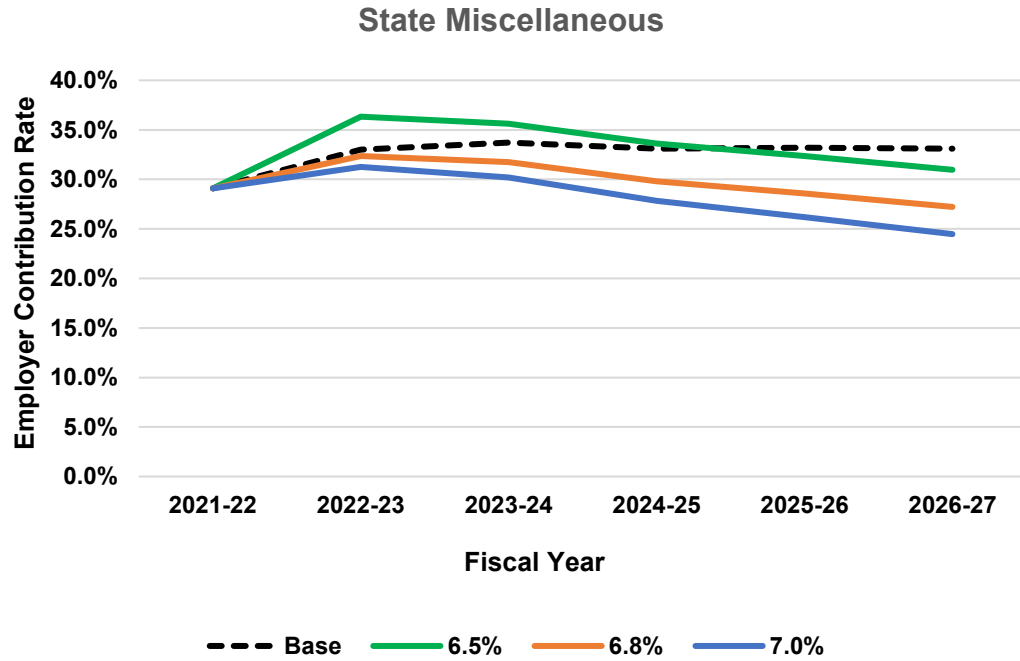
Portfolio Characteristics			Years 1 - 20		
Name	Optimization	Leverage	Projected Return	Drawdown	Volatility
Current	Single Period	0%	6.2%	22.6%	11.2%
A1	Single Period	0%	6.5%	20.4%	10.9%
A2	Single Period	3%	6.5%	20.1%	10.8%
B1	Single Period	0%	6.8%	23.6%	12.1%
B2	Single Period	5%	6.8%	23.0%	12.0%
C1	Single Period	5%	7.0%	25.5%	12.9%

# Stress Test: Candidate Portfolio Historical Returns



December 2007 – September 2010	Current Portfolio	Portfolio A1 6.5%, 0% leverage	Portfolio A2 6.5%, 3% leverage	Portfolio B1 6.8%, 0% leverage	Portfolio B2 6.8%, 5% leverage	Portfolio C1 7.0%, 5% leverage
<b>Return</b>	-1.11%	0.03%	0.34%	-1.48%	-0.70%	-1.96%
<b>Volatility</b>	19.0%	18.7%	18.5%	20.5%	20.5%	21.8%
<b>Max Drawdown</b>	-39.5%	-38.3%	-37.8%	-42.3%	-41.7%	-44.6%

# Projected Employer Contributions: State Misc. and Schools

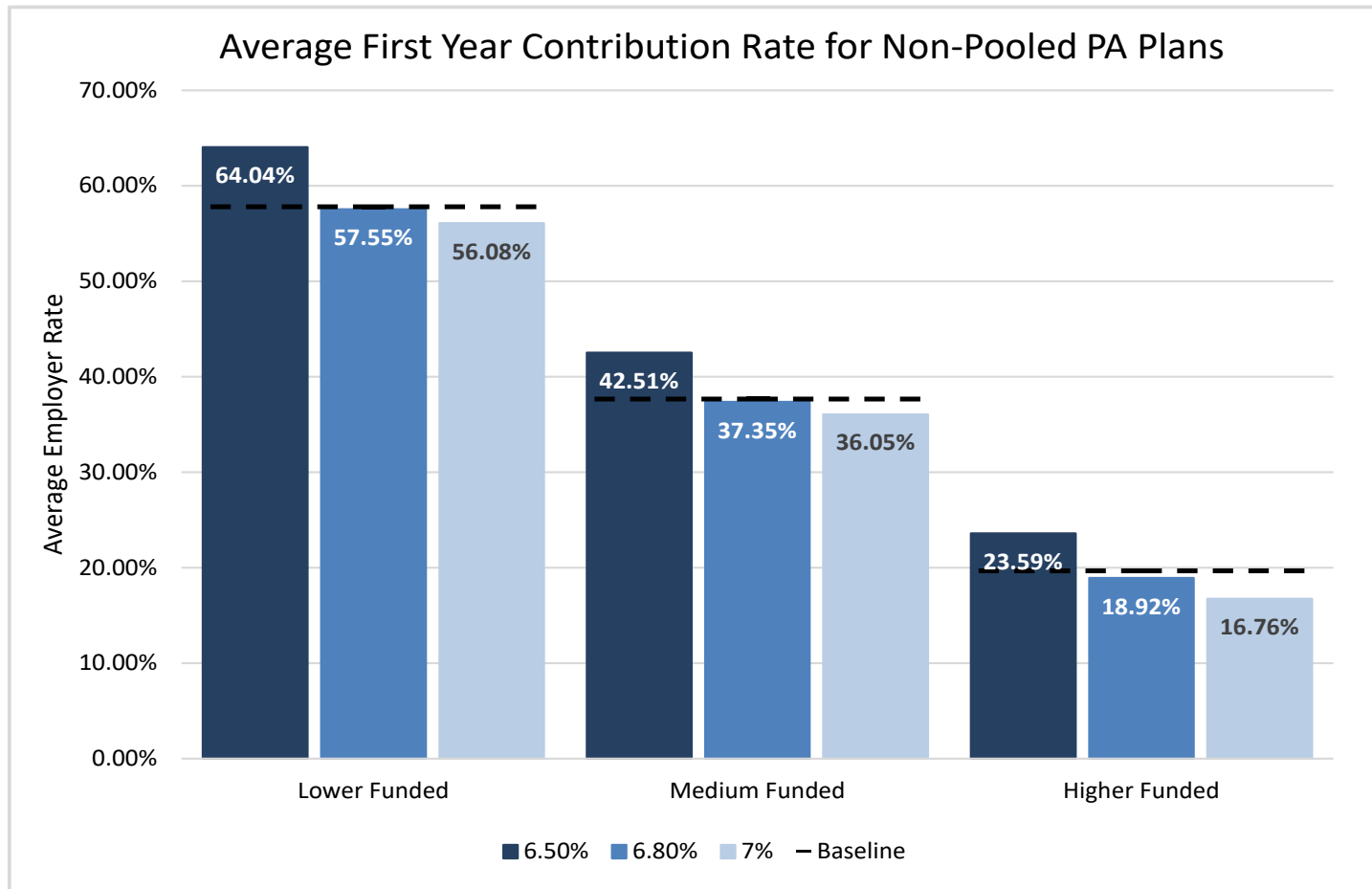


Projected “baseline” contributions were taken from the June 30, 2020 valuation results






# Risks & Contribution Changes: State Miscellaneous and Schools

Portfolio		A1	A2	B1	B2	C1
Discount Rate		6.50%	6.50%	6.80%	6.80%	7.00%
Leverage Amount		0%	3%	0%	5%	5%
Drawdown Risk		20.4%	20.1%	23.6%	23.0%	25.5%
Volatility		10.9%	10.8%	12.1%	12.0%	12.9%
		<b>Employer Contribution Rates Over 30-Year Projection Period</b>				
State Miscellaneous	75th Percentile	35.5%	35.5%	32.4%	32.4%	31.3%
	Median	19.3%	19.6%	15.5%	15.1%	12.4%
	25th Percentile	9.6%	9.6%	8.4%	8.3%	7.6%
	<b>Probability of Falling Below 50% Funded</b>	12.8%	12.1%	19.4%	17.7%	22.7%
		<b>Employer Contribution Rates Over 30-Year Projection Period</b>				
Schools	75th Percentile	30.7%	30.7%	28.4%	28.2%	26.9%
	Median	21.2%	21.4%	17.8%	17.3%	14.2%
	25th Percentile	9.2%	9.2%	8.1%	8.1%	7.4%
	<b>Probability of Falling Below 50% Funded</b>	13.7%	13.1%	20.2%	18.6%	23.5%

# Discount Rate Impact on First Year Employer Contributions For Non-Pooled Public Agency Plans








# Average Employer Contribution Rate: Public Agencies

Portfolio Characteristics			Non-Pooled Plans with an Average Employer Rate Between						Median Rate
Name	Discount Rate	Leverage	0%-10%	10%-20%	20%-30%	30%-40%	40%-50%	50% +	
A1	6.50%	0.0%							24.8%
A2	6.50%	3.0%							25.1%
B1	6.80%	0.0%							20.8%
B2	6.80%	5.0%							20.3%
C1	7.00%	5.0%							17.3%

Based on 5,000 simulation scenarios for projected future investment returns

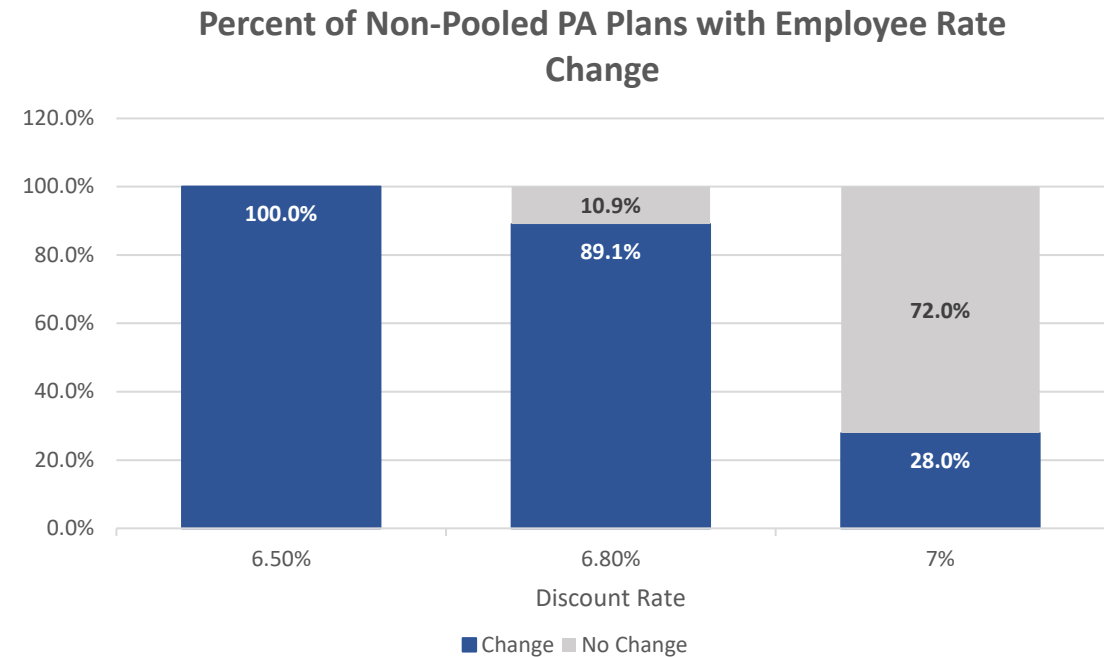
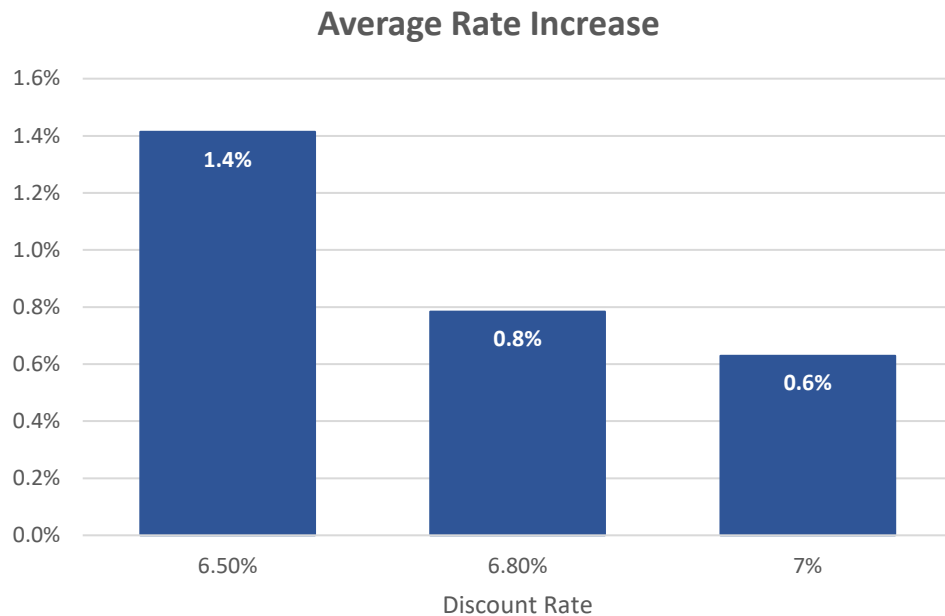
# Probability of Funded Ratio < 50%: Public Agencies

Portfolio Characteristics			Non-Pooled Plans with a Probability Between					Median
Name	Discount Rate	Leverage	0%-10%	10%-20%	20%-30%	30%-40%	40%-50%	
A1	6.50%	0.0%						15.7%
A2	6.50%	3.0%						15.1%
B1	6.80%	0.0%						22.0%
B2	6.80%	5.0%						20.1%
C1	7.00%	5.0%						24.8%

Based on 5,000 simulation scenarios for projected future investment returns

# Discount Rate Impact on PEPRA Employee Contributions

## For Non-Pooled Public Agencies Plans



The results above are estimates based on current data. Actual changes in member contribution rates will be determined as part of the June 30, 2021 actuarial valuation process.

# Recommendation and Next Steps

## Recommendation:

- Select a discount rate and policy portfolio that aligns with Board risk tolerance.
- Adopt the use of leverage in the strategic asset allocation.

## Next Steps:

- In the Finance and Administration Committee meeting, adopt the Experience Study assumptions.
- Communicate Board decisions and potential implications with stakeholders
- Create implementation plan (benchmarks, ranges, timeline, etc.) and present at March Investment Committee.

# Appendix

Topic	Pages
Employer Contribution Rate Changes	20-22
Risk vs. Reward: Non-Pooled Agency Plans	23
Portfolio Impact: Risk & Contribution Changes	24
Portfolio Characteristics & Details	25-36
Portfolio Stress Tests	37-39
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Portfolio Efficient Frontier	41
Capital Market Assumptions, as adopted September 2021	42-43

# Employer Contribution Rate Changes: 6.5% Discount Rate

New Demographic Assumptions, 6.5% Discount Rate, 2.3% Inflation, Prior Year Investment Gain									
Classic Formulas	Normal Cost %			UAL Payment %			Total ER Contribution %		
	Min	Median	Max	Min	Median	Max	Min	Median	Max
2% @ 60 Miscellaneous	2.0%	2.5%	3.0%	0.3%	0.8%	1.6%	2.6%	3.2%	4.5%
2% @ 55 Miscellaneous	2.2%	2.7%	3.2%	-3.8%	0.9%	2.5%	-1.1%	3.5%	5.3%
2.5% @ 55 Miscellaneous	2.5%	3.1%	3.8%	-5.1%	1.1%	4.6%	-2.5%	4.1%	7.7%
2.7% @ 55 Miscellaneous	2.6%	3.4%	4.0%	-8.3%	1.4%	4.0%	-4.9%	4.8%	7.8%
3% @ 60 Miscellaneous	2.7%	3.5%	4.1%	-3.0%	1.3%	3.0%	0.9%	4.6%	6.6%
2% @ 50 Safety	2.9%	3.2%	3.4%	-1.1%	-0.6%	-0.3%	1.8%	2.6%	3.1%
3% @ 55 Safety	3.4%	4.3%	4.9%	-0.8%	0.8%	4.9%	2.9%	5.1%	9.1%
3% @ 50 Safety	3.4%	5.4%	7.2%	-6.3%	2.5%	7.2%	-0.1%	7.8%	14.4%
<b>PEPRA</b>									
2% @ 62 Miscellaneous	1.6%	2.3%	2.7%						
2.7% @ 57 Safety	2.8%	3.5%	4.8%						

# Employer Contribution Rate Changes: 6.8% Discount Rate

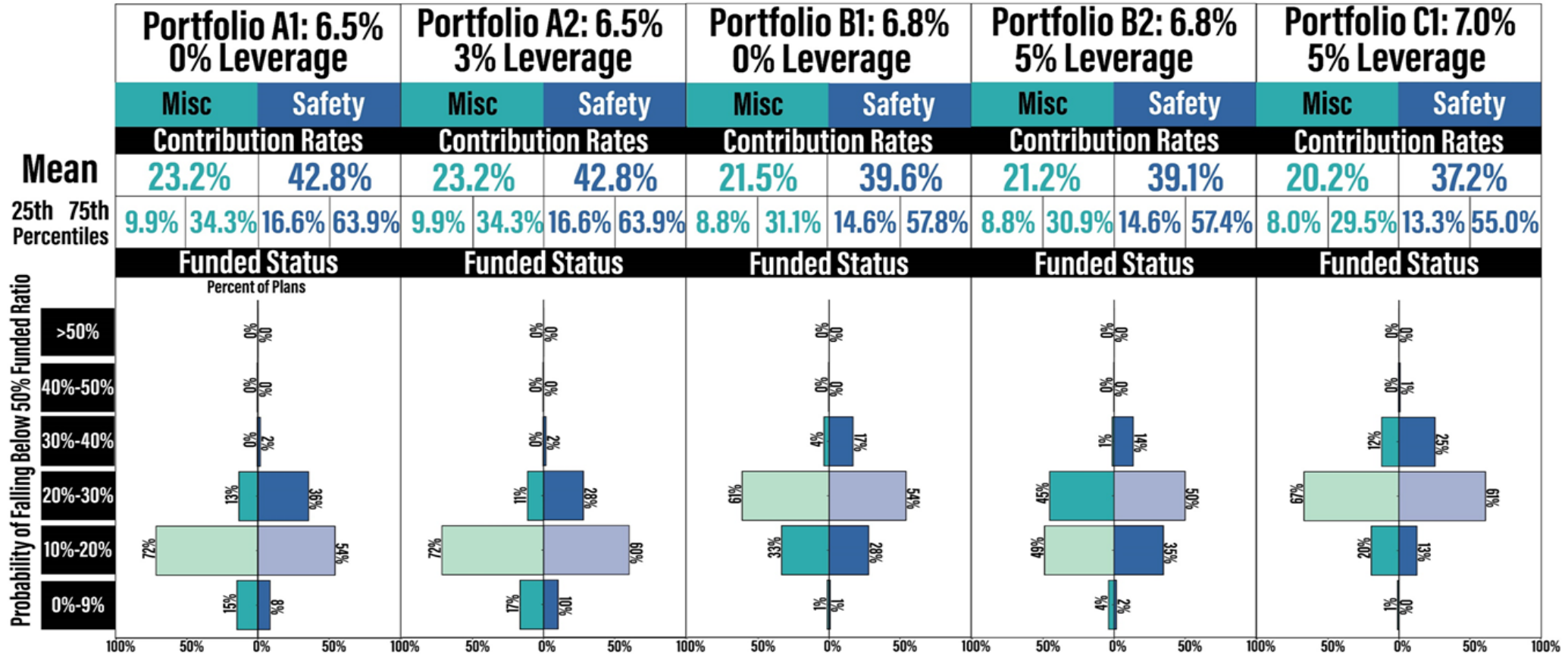
## New Demographic Assumptions, 6.8% Discount Rate, 2.3% Inflation, Prior Year Investment Gain

Classic Formulas	Normal Cost %			UAL Payment %			Total ER Contribution %		
	Min	Median	Max	Min	Median	Max	Min	Median	Max
2% @ 60 Miscellaneous	0.9%	1.4%	1.7%	-5.4%	-1.0%	0.0%	-3.8%	0.2%	1.4%
2% @ 55 Miscellaneous	1.0%	1.5%	1.9%	-8.8%	-1.8%	0.0%	-7.2%	-0.3%	1.5%
2.5% @ 55 Miscellaneous	1.2%	1.8%	2.4%	-10.1%	-1.9%	0.1%	-8.3%	0.0%	2.0%
2.7% @ 55 Miscellaneous	1.4%	1.9%	2.3%	-8.3%	-2.1%	-0.5%	-6.5%	-0.3%	1.4%
3% @ 60 Miscellaneous	1.4%	2.1%	2.4%	-9.1%	-2.1%	-0.3%	-6.8%	-0.1%	1.5%
2% @ 50 Safety	0.9%	1.1%	1.4%	-5.4%	-4.9%	-4.2%	-4.2%	-4.0%	-2.9%
3% @ 55 Safety	1.3%	2.1%	2.7%	-4.4%	-3.9%	-0.8%	-3.0%	-2.1%	1.7%
3% @ 50 Safety	1.5%	2.9%	4.3%	-16.1%	-3.0%	0.3%	-12.9%	-0.1%	4.3%
<b>PEPRA</b>									
2% @ 62 Miscellaneous	0.7%	1.2%	1.6%						
2.7% @ 57 Safety	1.0%	1.5%	2.6%						

# Employer Contribution Rates Changes: 7% Discount Rate

New Demographic Assumptions, 7.0% Discount Rate, 2.3% Inflation, Prior Year Investment Gain									
Classic Formulas	Normal Cost %			UAL Payment %			Total ER Contribution %		
	Min	Median	Max	Min	Median	Max	Min	Median	Max
2% @ 60 Miscellaneous	0.2%	0.6%	1.0%	-6.2%	-1.2%	-0.3%	-5.4%	-0.6%	0.5%
2% @ 55 Miscellaneous	0.2%	0.7%	1.1%	-8.8%	-2.1%	0.0%	-8.1%	-1.3%	0.4%
2.5% @ 55 Miscellaneous	0.4%	1.0%	1.5%	-10.1%	-2.0%	-0.3%	-9.1%	-1.1%	0.7%
2.7% @ 55 Miscellaneous	0.6%	1.0%	1.4%	-8.3%	-2.4%	-0.7%	-7.5%	-1.5%	0.3%
3% @ 60 Miscellaneous	0.6%	1.1%	1.3%	-30.4%	-2.5%	-0.3%	-29.1%	-1.4%	0.5%
2% @ 50 Safety	-0.3%	-0.1%	0.1%	-5.8%	-5.2%	-4.6%	-6.0%	-5.5%	-4.4%
3% @ 55 Safety	0.0%	0.7%	1.2%	-5.1%	-4.3%	-0.8%	-4.6%	-3.8%	0.2%
3% @ 50 Safety	0.2%	1.4%	2.5%	-19.3%	-3.3%	-0.3%	-17.9%	-2.1%	2.0%
<b>PEPRA</b>									
2% @ 62 Miscellaneous	0.0%	0.6%	1.0%						
2.7% @ 57 Safety	-0.3%	0.3%	1.3%						

# Risk vs Reward: Non-Pooled Public Agency Plans



# Risks and Contribution Changes: Public Agencies

Portfolio		A1	A2	B1	B2	C1
Discount Rate		6.50%	6.50%	6.80%	6.80%	7.00%
Leverage Amount		0%	3%	0%	5%	5%
Drawdown Risk		20.4%	20.1%	23.6%	23.0%	25.5%
Volatility		10.9%	10.8%	12.1%	12.0%	12.9%
PA - All Plans	<b>Employer Contribution Rates Over 30-year Projection Period</b>					
	75th Percentile	42.6%	42.6%	38.6%	38.3%	36.6%
	Median	24.8%	25.1%	20.8%	20.3%	17.3%
	25th Percentile	11.8%	11.8%	10.4%	10.4%	9.5%
	<b>Probability of Falling Below 50% Funded</b>	15.7%	15.1%	22.0%	20.1%	24.8%
PA - Miscellaneous	<b>Employer Contribution Rates Over 30-year Projection Period</b>					
	75th Percentile	34.3%	34.3%	31.1%	30.9%	29.5%
	Median	19.1%	19.3%	15.7%	15.3%	12.9%
	25th Percentile	9.9%	9.9%	8.8%	8.8%	8.0%
	<b>Probability of Falling Below 50% Funded</b>	15.3%	14.7%	21.6%	19.7%	24.3%
PA - Safety	<b>Employer Contribution Rates Over 30-year Projection Period</b>					
	75th Percentile	63.9%	63.9%	57.8%	57.4%	55.0%
	Median	39.6%	39.9%	33.9%	33.1%	28.6%
	25th Percentile	16.6%	16.6%	14.6%	14.6%	13.3%
	<b>Probability of Falling Below 50% Funded</b>	17.9%	17.1%	24.3%	22.5%	26.9%

# Portfolio Characteristics

This table highlights differences for projected return, drawdown, and volatility between portfolios across different time periods for 4 projected rates of return, single period and multi-period optimization, with and without leverage.

Portfolio Characteristics				Years 1-20			Years 1-5			Years 6-20		
Name	Projected Return <sup>1</sup> %	Optimization	Leverage %	Return %	Drawdown %	Volatility %	Return %	Drawdown %	Volatility %	Return %	Drawdown %	Volatility %
Current	6.2	Single Period	-	6.2	22.6	11.2	5.2	23.6	10.9	6.6	22.3	11.3
A1	6.5	Single Period	-	6.5	20.4	10.9	5.4	21.6	10.6	6.9	20.2	11.0
A2	6.5	Single Period	3.0	6.5	20.1	10.8	5.3	21.3	10.5	6.9	19.8	10.9
A3	6.5	Multi-Period	-	6.5	19.6	10.6	5.9	24.0	11.6	6.7	18.4	10.2
A4	6.5	Multi-Period	5.0	6.5	19.5	10.7	5.7	23.0	11.3	6.8	18.6	10.4
B1	6.8	Single Period	-	6.8	23.6	12.1	5.9	24.4	11.8	7.1	23.4	12.2
B2	6.8	Single Period	5.0	6.8	23.0	12.0	5.8	24.1	11.6	7.2	22.8	12.0
B3	6.8	Multi-Period	-	6.8	22.9	11.8	6.2	26.3	12.6	7.0	22.0	11.6
B4	6.8	Multi-Period	5.0	6.8	22.1	11.6	6.4	27.2	13.0	7.0	20.8	11.1
C1	7.0	Single Period	5.0	7.0	25.5	12.9	6.2	26.3	12.6	7.3	25.3	12.9
C2	7.0	Multi-Period	5.0	7.0	24.5	12.5	6.4	28.2	13.4	7.2	23.6	12.2

<sup>1</sup> Projected returns are equivalent to the proposed discount rate for each portfolio.

# Current Portfolio: status quo

**Discount rate: 6.25%, Projected Return: 6.2%**

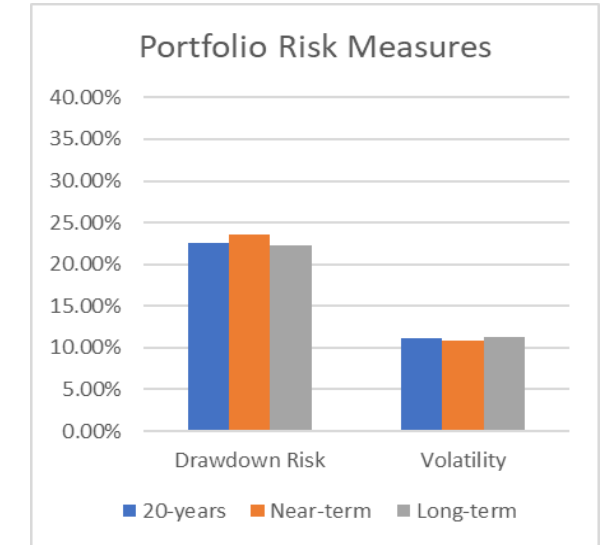
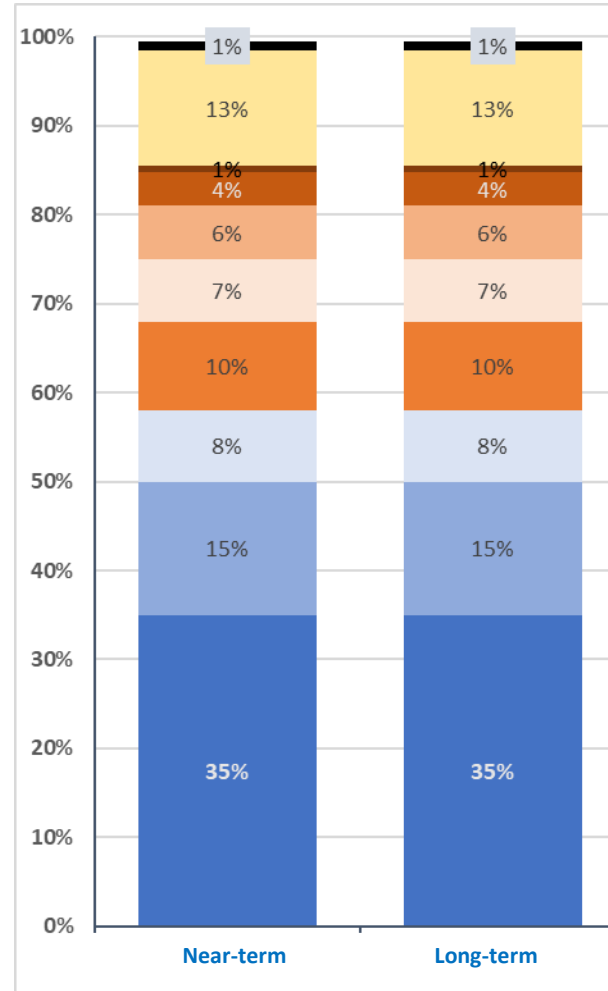
Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.2%	22.6%	11.2%
Near-term	5.2%	23.6%	10.9%
Long-term	6.6%	22.3%	11.3%

### Pros

- No changes, no added complexity
- No policy changes required

### Cons

- Given changes in the market since the 2017 ALM, for the same level of risk, higher projected returns are possible with another portfolio
- Lower diversification
- Higher projected contributions



- Liquidity
- Real Assets
- Private Debt
- Emerging Market Sovereign Bonds
- High Yield
- Investment Grade Corporates
- Mortgage-backed Securities
- Treasury
- Private Equity
- Global Equity\_Non-Cap-weighted
- Global Equity\_Cap-weighted

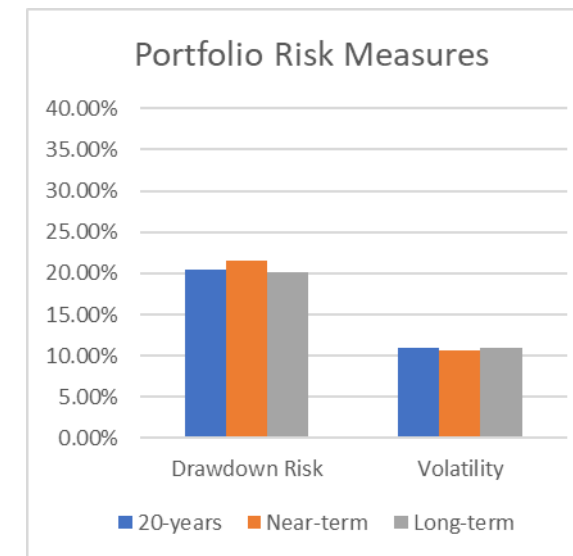
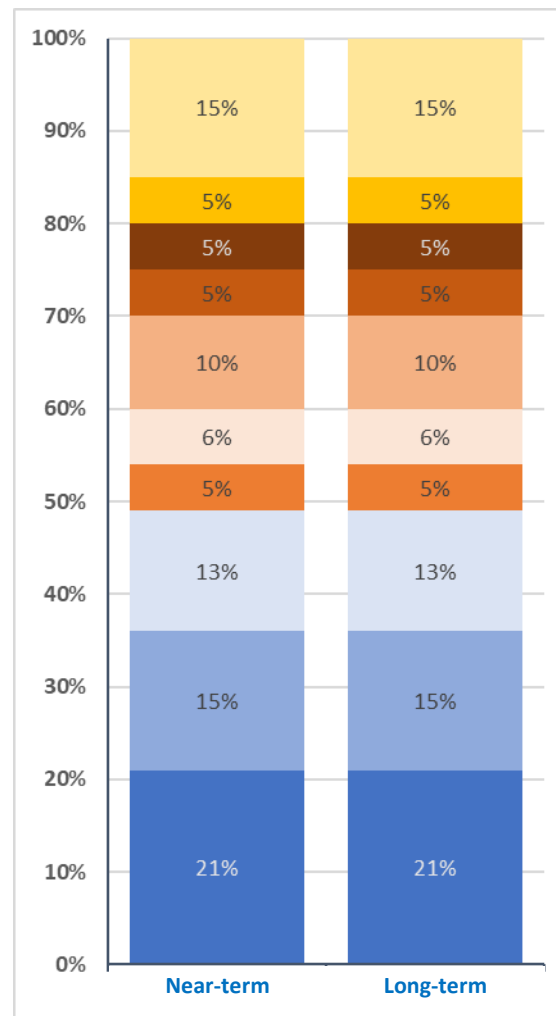
# Portfolio A1: 6.5%, single period, 0% leverage

**Discount rate: 6.5%, Projected Return: 6.5%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.5%	20.4%	10.9%
Near-term	5.4%	21.6%	10.6%
Long-term	6.9%	20.2%	11.0%

## Portfolio Pros and Cons

- All 6.5% portfolios, as compared to the 6.8% or 7.0% have:
  - Lower projected risk of employer funded ratio <50%
  - Higher projected employer/employee contribution levels
  - Lower projected drawdown/volatility
  - Higher liquidity, which is similar liquidity to the current portfolio
- This portfolio without leverage vs. a 6.5% portfolio with leverage has:
  - Lower diversification
  - Higher projected drawdown and volatility
  - Lower operational complexity and loss risk in certain conditions
- This single period portfolio, vs. a 6.5% multi-period portfolio has:
  - Slightly lower near-term projected returns, drawdown, volatility
  - Slightly higher 20-year projected drawdown and volatility
  - Lower implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



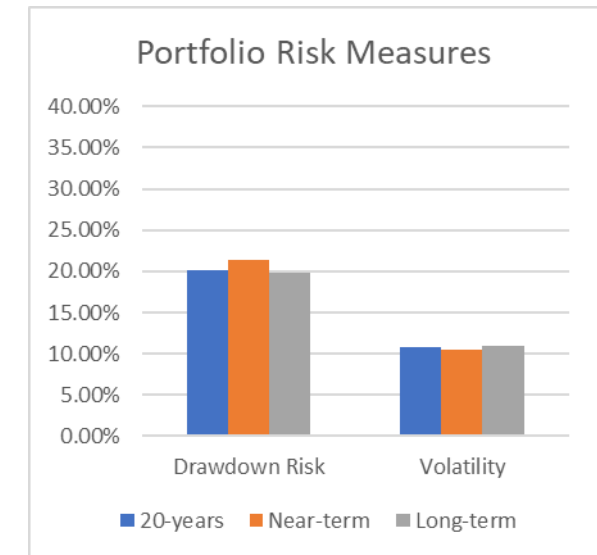
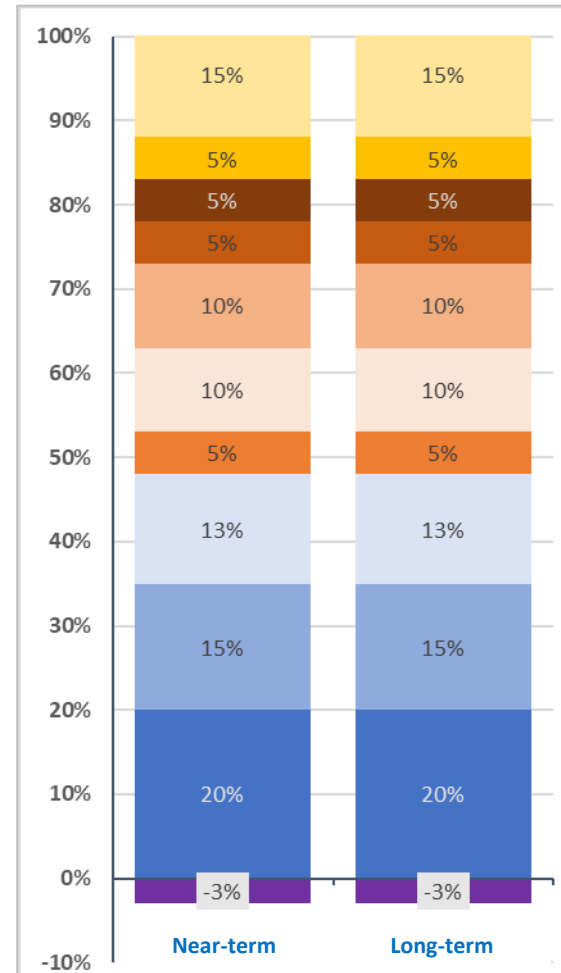
# Portfolio A2: 6.5%, single period, 3% leverage

**Discount rate: 6.5%, Projected Return: 6.5%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.5%	20.1%	10.8%
Near-term	5.3%	21.3%	10.5%
Long-term	6.9%	19.8%	10.9%

## Portfolio Pros and Cons

- All 6.5% portfolios, as compared to the 6.8% or 7.0% have:
  - Lower projected risk of employer funded ratio <50%
  - Higher projected employer/employee contribution levels
  - Lower projected drawdown/volatility
  - Higher liquidity, which is similar liquidity to the current portfolio
- This portfolio with leverage vs. a 6.5% portfolio without leverage has:
  - Higher diversification
  - Lower projected drawdown and volatility
  - Higher operational complexity and loss risk in certain conditions
- This single period portfolio, vs. a 6.5% multi-period portfolio has:
  - Slightly lower near-term projected returns, drawdown, volatility
  - Slightly higher 20-year projected drawdown and volatility
  - Lower implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



- Leverage
- Real Assets
- Private Debt
- Emerging Market Sovereign Bonds
- High Yield
- Investment Grade Corporates
- Mortgage-backed Securities
- Treasury
- Private Equity
- Global Equity\_Non-Cap-weighted
- Global Equity\_Cap-weighted

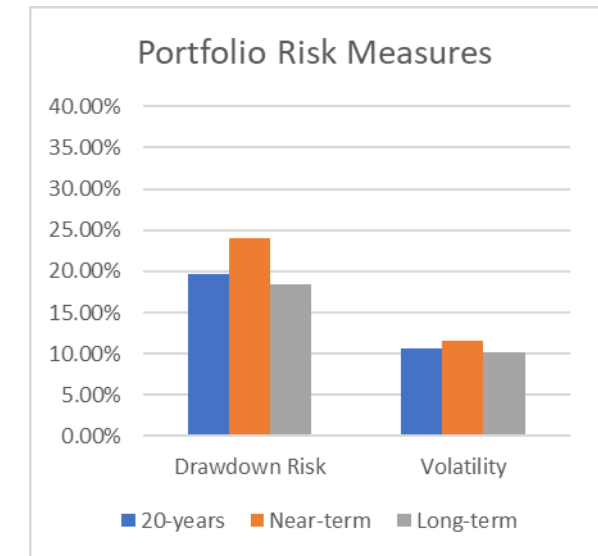
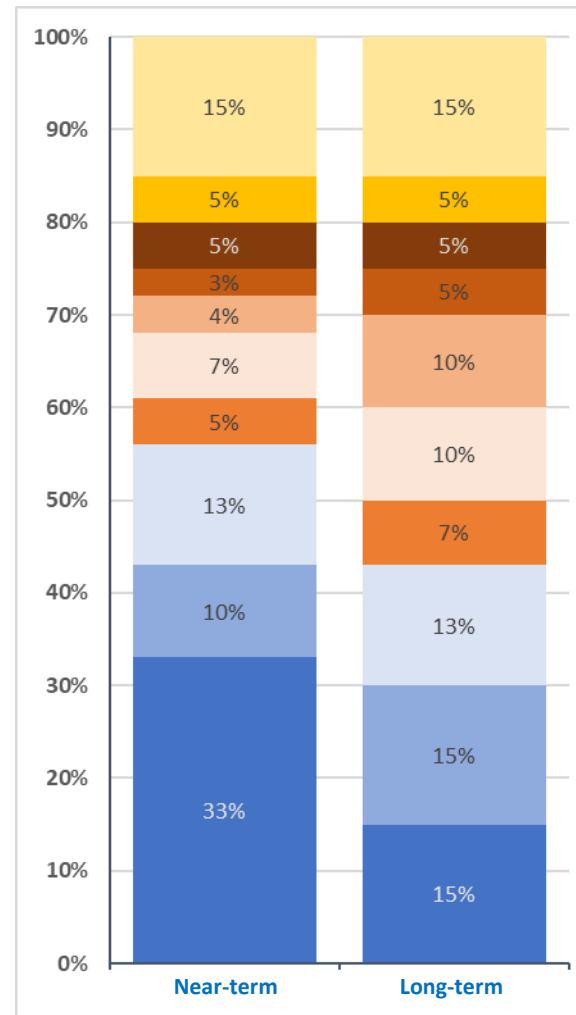
# Portfolio A3: 6.5%, multi-period, 0% leverage

**Discount rate: 6.5%, Projected Return: 6.5%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.5%	19.6%	10.6%
Near-term	5.9%	24.0%	11.6%
Long-term	6.7%	18.4%	10.2%

## Portfolio Pros and Cons

- All 6.5% portfolios, as compared to the 6.8% or 7.0% have:
  - Lower projected risk of employer funded ratio <50%
  - Higher projected employer/employee contribution levels
  - Lower projected drawdown/volatility
  - Higher liquidity, which is similar liquidity to the current portfolio
- This portfolio without leverage vs. a 6.5% portfolio with leverage has:
  - Lower diversification
  - Higher projected drawdown and volatility
  - Lower operational complexity and loss risk in certain conditions
- This multi-period portfolio vs. a 6.5% single-period portfolio has:
  - Slightly higher near-term projected returns, drawdown, volatility
  - Slightly lower 20-year projected drawdown and volatility
  - Higher implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



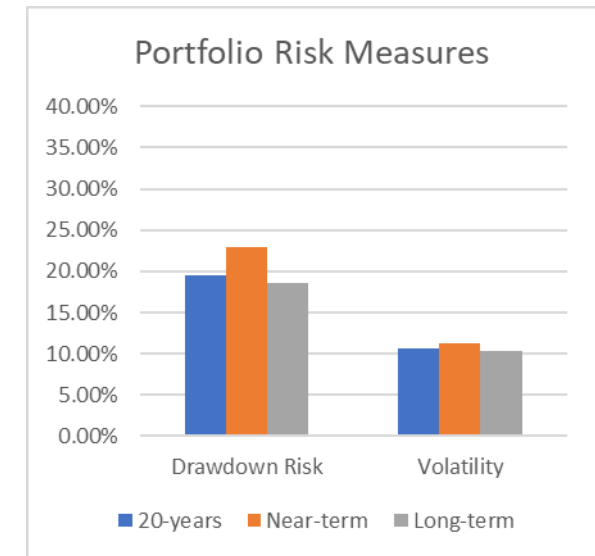
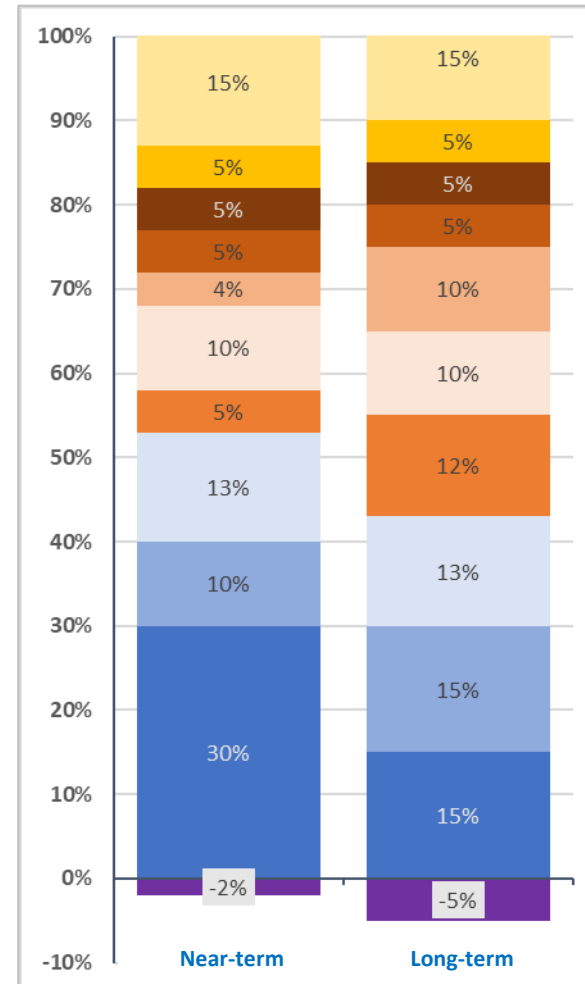
# Portfolio A4: 6.5%, multi-period, 5% leverage

**Discount rate: 6.5%, Projected Return: 6.5%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.5%	19.5%	10.7%
Near-term	5.7%	23.0%	11.3%
Long-term	6.8%	18.6%	10.4%

## Portfolio Pros and Cons

- All 6.5% portfolios, as compared to the 6.8% or 7.0% have:
  - Lower projected risk of employer funded ratio <50%
  - Higher projected employer/employee contribution levels
  - Lower projected drawdown/volatility
  - Higher liquidity, which is similar liquidity to the current portfolio
- This portfolio with leverage vs. a 6.5% portfolio without leverage has:
  - Higher diversification
  - Lower projected drawdown and volatility
  - Higher operational complexity and loss risk in certain conditions
- This multi-period portfolio vs. a 6.5% single-period portfolio has:
  - Slightly higher near-term projected returns, drawdown, volatility
  - Slightly lower 20-year projected drawdown and volatility
  - Higher implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



- Leverage
- Real Assets
- Private Debt
- Emerging Market Sovereign Bonds
- High Yield
- Investment Grade Corporates
- Mortgage-backed Securities
- Treasury
- Private Equity
- Global Equity\_Non-Cap-weighted
- Global Equity\_Cap-weighted



Returns are geometric and net of estimated administrative expenses of .10% (10 basis points).

Optimal leverage for this portfolio is 2% in the near-term and 5% in the long-term.

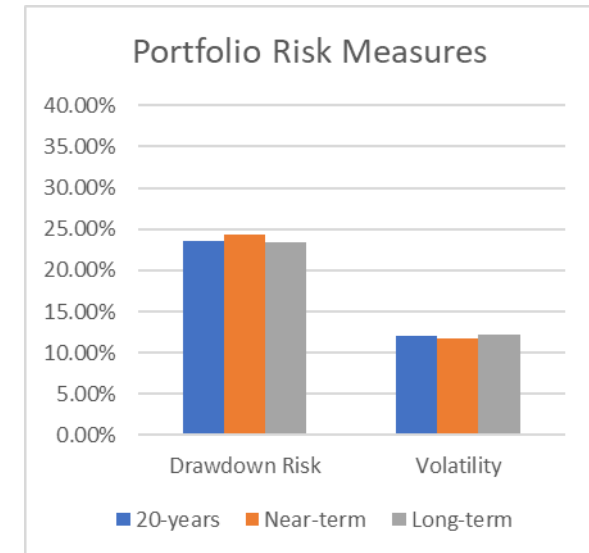
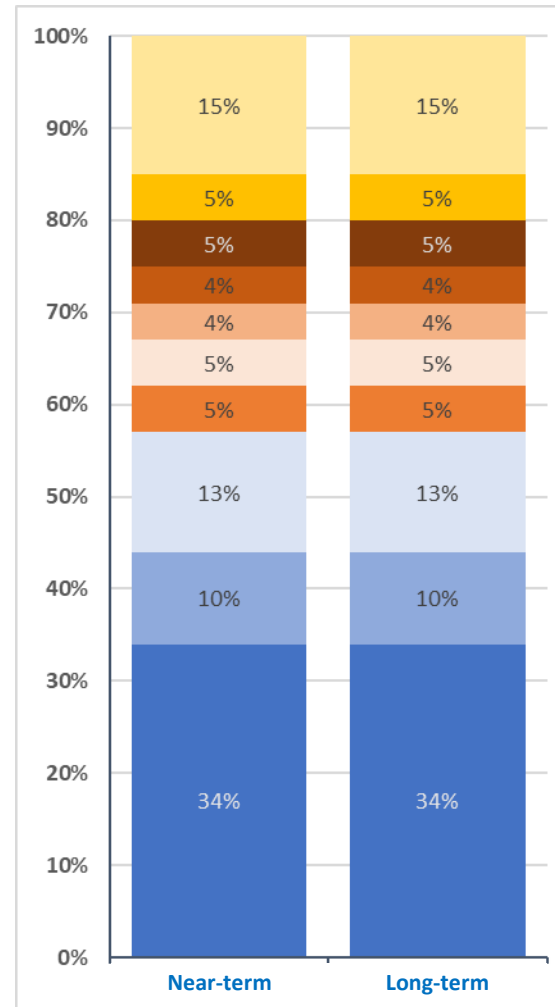
# Portfolio B1: 6.8%, single period, 0% leverage

**Discount rate: 6.8%, Projected Return: 6.8%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.8%	23.6%	12.1%
Near-term	5.9%	24.4%	11.8%
Long-term	7.1%	23.4%	12.2%

## Portfolio Pros and Cons

- All 6.8% portfolios, as compared to the 6.5% portfolios have:
  - Higher projected risk of employer funded ratio <50%
  - Lower projected employer/employee contribution levels
  - Higher projected drawdown/volatility
  - Lower liquidity, which is slightly less liquidity vs. current portfolio
- All 6.8% portfolios, as compared to the 7.0% portfolios have the opposite pros/cons as compared to the 6.5% portfolios above.
- This portfolio without leverage vs. a 6.8% portfolio with leverage has:
  - Lower diversification
  - Higher projected drawdown and volatility
  - Lower operational complexity and loss risk in certain conditions
- This single period portfolio, vs. a 6.8% multi-period portfolio has:
  - Slightly lower near-term projected returns, drawdown, volatility
  - Slightly higher 20-year projected drawdown and volatility
  - Lower implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



- Real Assets
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- Investment Grade Corporates
- Mortgage-backed Securities
- Treasury
- Private Equity
- Global Equity\_Non-Cap-weighted
- Global Equity\_Cap-weighted

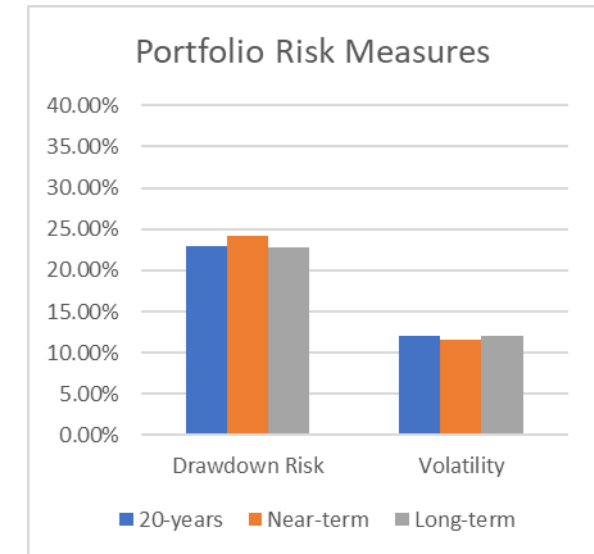
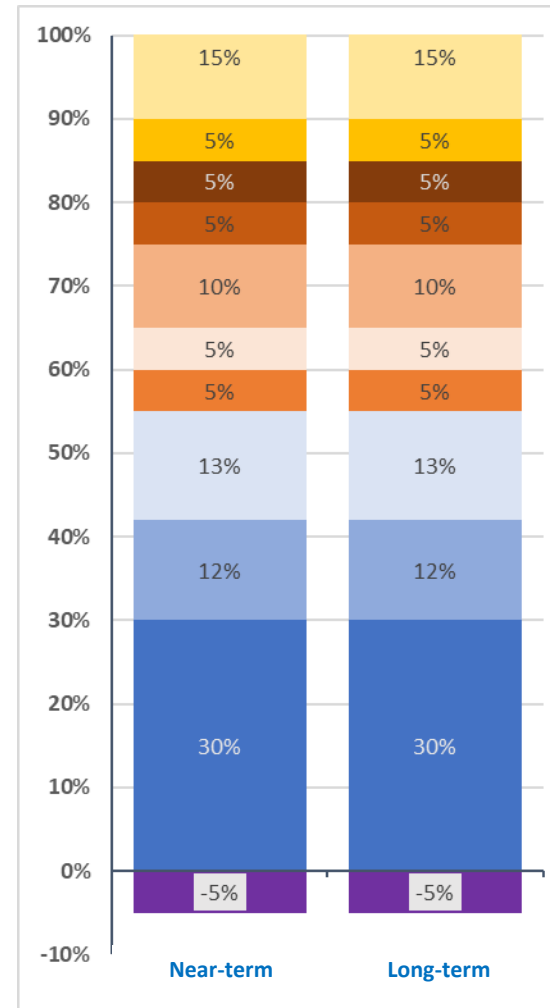
# Portfolio B2: 6.8%, single period, 5% leverage

**Discount rate: 6.8%, Projected Return: 6.8%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.8%	23.0%	12.0%
Near-term	5.8%	24.1%	11.6%
Long-term	7.2%	22.8%	12.0%

## Portfolio Pros and Cons

- All 6.8% portfolios, as compared to the 6.5% portfolios have:
  - Higher projected risk of employer funded ratio <50%
  - Lower projected employer/employee contribution levels
  - Higher projected drawdown/volatility
  - Lower liquidity, which is slightly less liquidity vs. current portfolio
- All 6.8% portfolios, as compared to the 7.0% portfolios have the opposite pros/cons as compared to the 6.5% portfolios above.
- This portfolio with leverage vs. a 6.8% portfolio without leverage has:
  - Higher diversification
  - Lower projected drawdown and volatility
  - Higher operational complexity and loss risk in certain conditions
- This single period portfolio, vs. a 6.8% multi-period portfolio has:
  - Slightly lower near-term projected returns, drawdown, volatility
  - Slightly higher 20-year projected drawdown and volatility
  - Lower implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
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- Mortgage-backed Securities
- Treasury
- Private Equity
- Global Equity\_Non-Cap-weighted
- Global Equity\_Cap-weighted

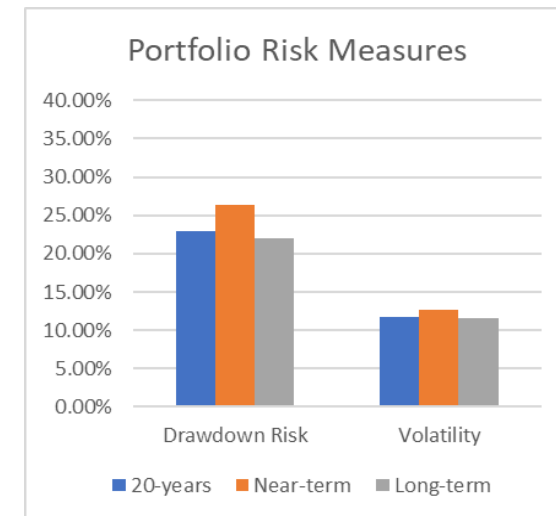
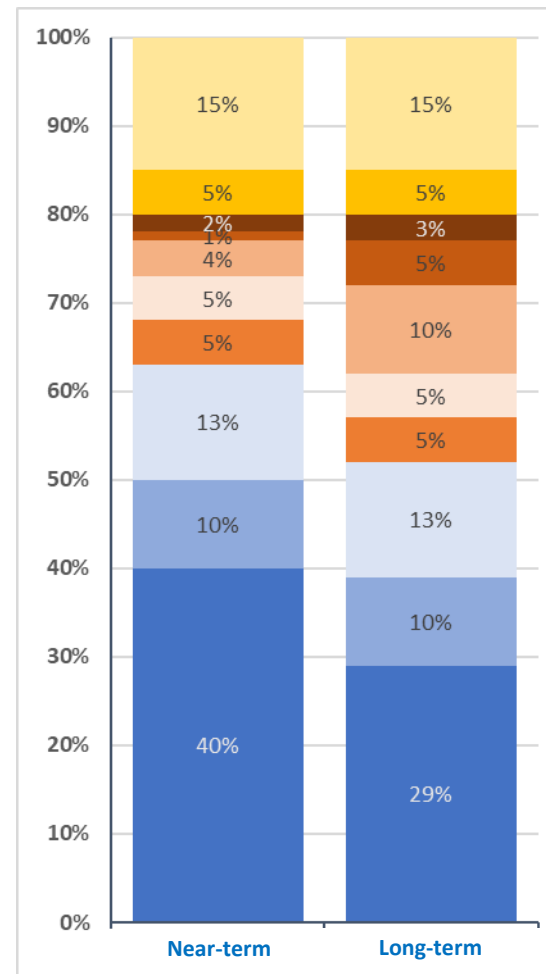
# Portfolio B3: 6.8%, multi-period, 0% leverage

**Discount rate: 6.8%, Projected Return: 6.8%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.8%	22.9%	11.8%
Near-term	6.2%	26.3%	12.6%
Long-term	7.0%	22.0%	11.6%

## Portfolio Pros and Cons

- All 6.8% portfolios, as compared to the 6.5% portfolios have:
  - Higher projected risk of employer funded ratio <50%
  - Lower projected employer/employee contribution levels
  - Higher projected drawdown/volatility
  - Lower liquidity, which is slightly less liquidity vs. current portfolio
- All 6.8% portfolios, as compared to the 7.0% portfolios have the opposite pros/cons as compared to the 6.5% portfolios above.
- This portfolio without leverage vs. a 6.8% portfolio with leverage has:
  - Lower diversification
  - Higher projected drawdown and volatility
  - Lower operational complexity and loss risk in certain conditions
- This multi-period portfolio vs. a 6.8% single-period portfolio has:
  - Slightly higher near-term projected returns, drawdown, volatility
  - Slightly lower 20-year projected drawdown and volatility
  - Higher implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
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- Real Assets
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- Global Equity\_Cap-weighted

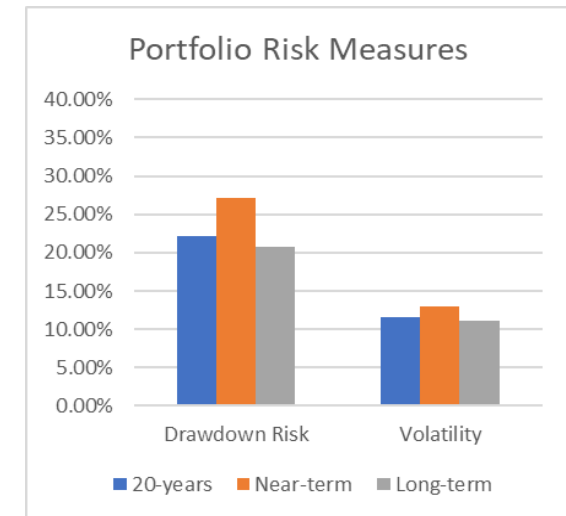
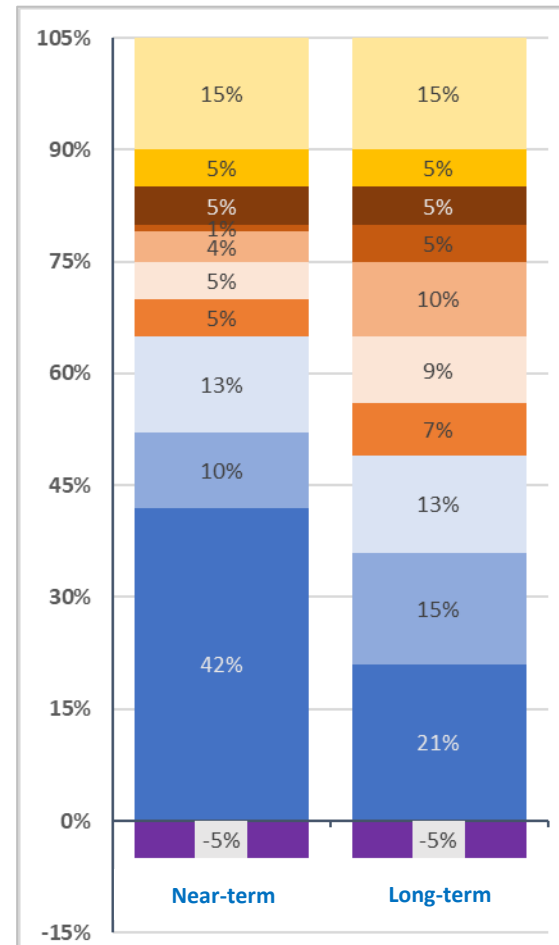
# Portfolio B4: 6.8%, multi-period, 5% leverage

**Discount rate: 6.8%, Projected Return: 6.8%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	6.8%	22.1%	11.6%
Near-term	6.4%	27.2%	13.0%
Long-term	7.0%	20.8%	11.1%

## Portfolio Pros and Cons

- All 6.8% portfolios, as compared to the 6.5% portfolios have:
  - Higher projected risk of employer funded ratio <50%
  - Lower projected employer/employee contribution levels
  - Higher projected drawdown/volatility
  - Lower liquidity, which is slightly less liquidity vs. current portfolio
- All 6.8% portfolios, as compared to the 7.0% portfolios have the opposite pros/cons as compared to the 6.5% portfolios above.
- This portfolio with leverage vs. a 6.8% portfolio without leverage has:
  - Higher diversification
  - Lower projected drawdown and volatility
  - Higher operational complexity and loss risk in certain conditions
- This multi-period portfolio vs. a 6.8% single-period portfolio has:
  - Slightly higher near-term projected returns, drawdown, volatility
  - Slightly lower 20-year projected drawdown and volatility
  - Higher implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
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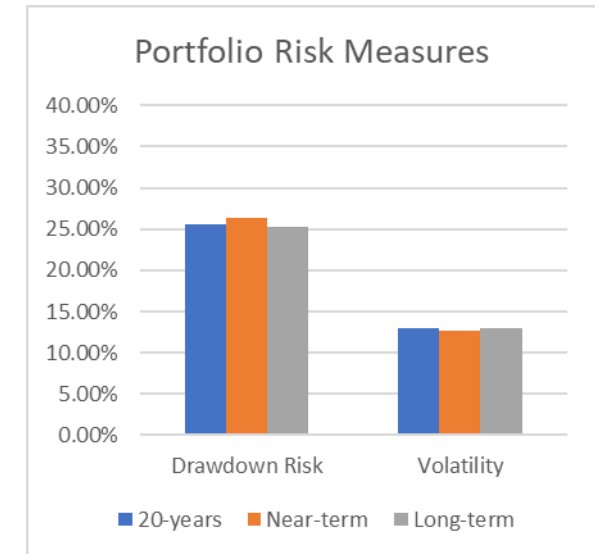
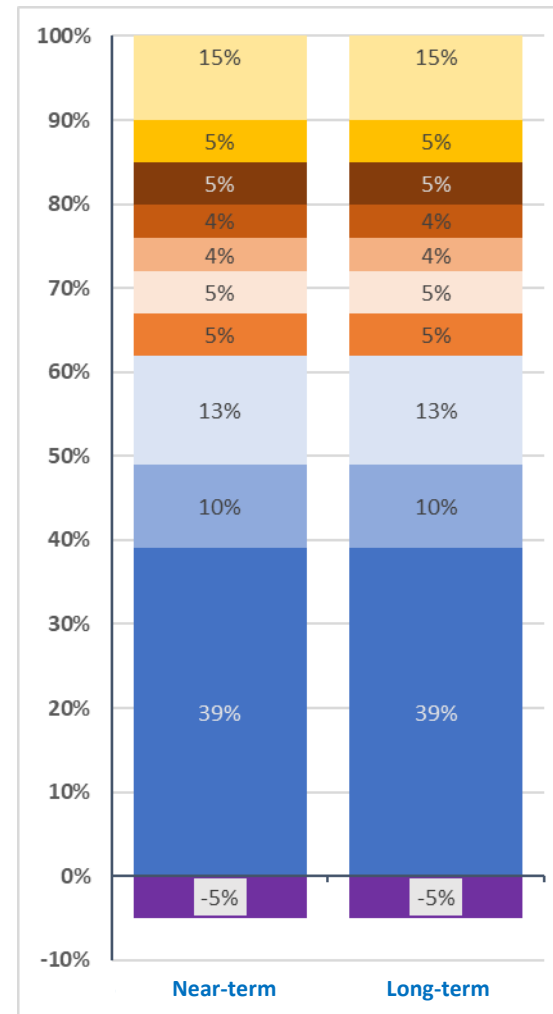
# Portfolio C1: 7.0%, single period, 5% leverage

**Discount rate: 7.0%, Projected Return: 7.0%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	7.0%	25.5%	12.9%
Near-term	6.2%	26.3%	12.6%
Long-term	7.3%	25.3%	12.9%

## Portfolio Pros and Cons

- All 7.0% portfolios, as compared to the 6.5% or 6.8% portfolios have:
  - Higher projected risk of employer funded ratio <50%
  - Lower projected employer/employee contribution levels
  - Higher projected drawdown/volatility
  - Lower liquidity, moderately lower liquidity vs. current portfolio
- This portfolio with leverage is the only option at 7.0%, as it is not possible to achieve the 7.0% without leverage.
- This single period portfolio, vs. a 7.0% multi-period portfolio has:
  - Slightly lower near-term projected returns, drawdown, volatility
  - Slightly higher 20-year projected drawdown and volatility
  - Lower implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



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- Global Equity\_Cap-weighted

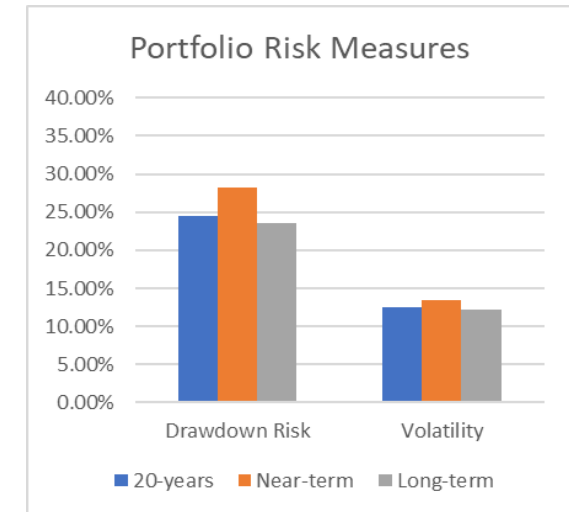
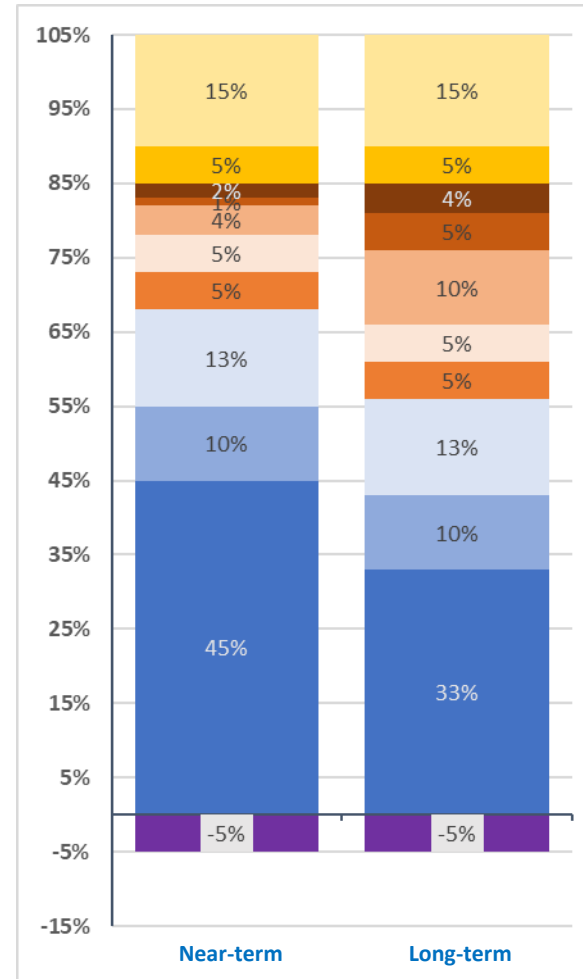
# Portfolio C2: 7.0%, multi-period, 5% leverage

**Discount rate: 7.0%, Projected Return: 7.0%**

Time Horizon	Projected Return	Drawdown Risk	Volatility
20 Years	7.0%	24.5%	12.5%
Near-term	6.4%	28.2%	13.4%
Long-term	7.2%	23.6%	12.2%

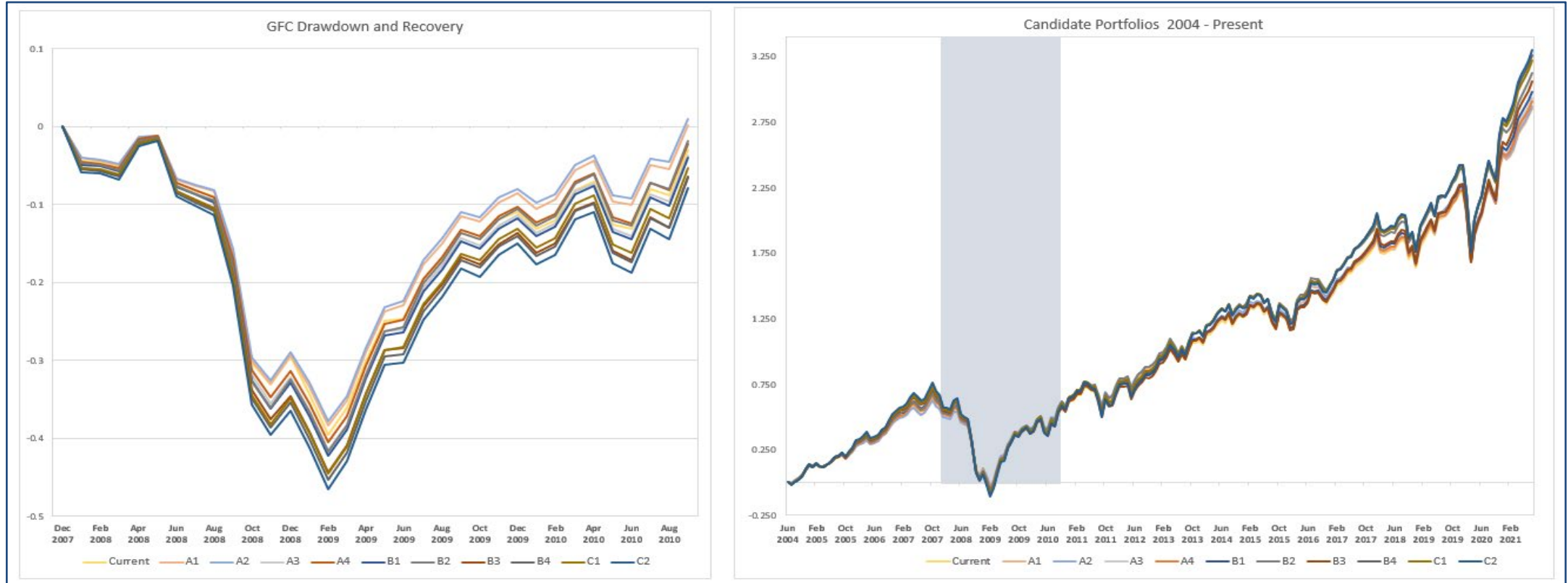
## Portfolio Pros and Cons

- All 7.0% portfolios, as compared to the 6.5% or 6.8% portfolios have:
  - Higher projected risk of employer funded ratio <50%
  - Lower projected employer/employee contribution levels
  - Higher projected drawdown/volatility
  - Lower liquidity, moderately lower liquidity vs. current portfolio
- This portfolio with leverage is the only option at 7.0%, as it is not possible to achieve the 7.0% without leverage.
- This multi-period portfolio vs. a 7.0% single-period portfolio has:
  - Slightly higher near-term projected returns, drawdown, volatility
  - Slightly lower 20-year projected drawdown and volatility
  - Higher implementation complexity and uncertainty
- This portfolio with increased private assets vs. current portfolio has:
  - Higher diversification and projected returns
  - Higher complexity and required policy changes



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# Portfolio Stress Test: Historical Returns

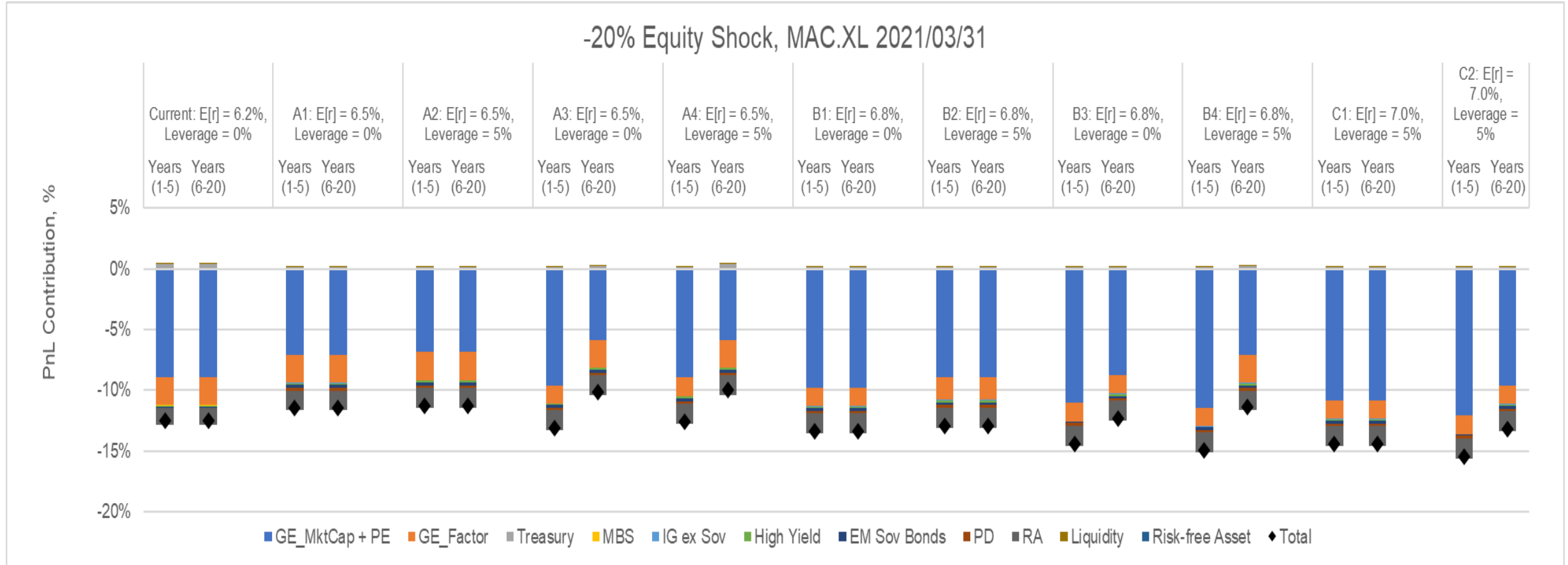


June 2004 - Aug 2021	Current	A1	A2	A3	A4	B1	B2	B3	B4	C1	C2
Return	8.3%	8.2%	8.2%	8.3%	8.3%	8.4%	8.6%	8.5%	8.8%	8.7%	8.9%
Volatility	11.0%	10.7%	10.6%	11.6%	11.3%	11.8%	11.8%	12.4%	12.9%	12.6%	13.2%
Maximum Drawdown	-42%	-41%	-40%	-44%	-43%	-45%	-44%	-47%	-48%	-47%	-49%

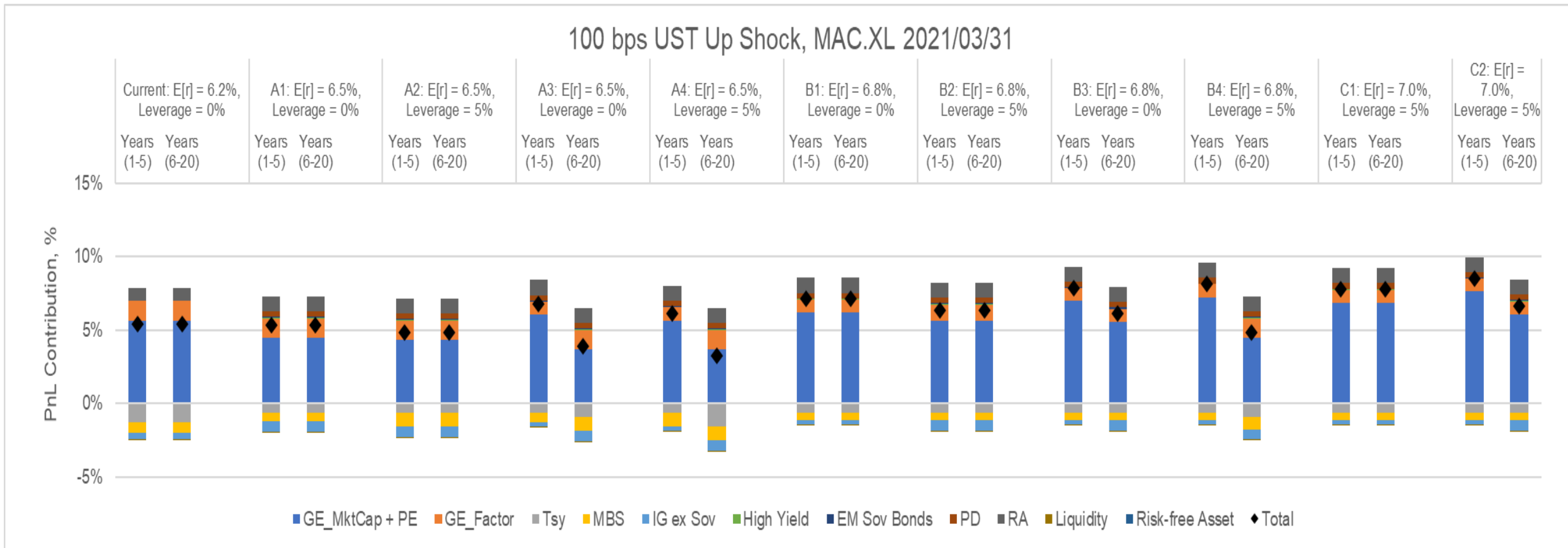
Data: Candidate Portfolio Historical Return Profile with PERF Benchmarks, 1-5 Year MPO Asset Weights



# Portfolio Stress Test: Equities Down 20%



# Portfolio Stress Test: Interest Rates Up 1%



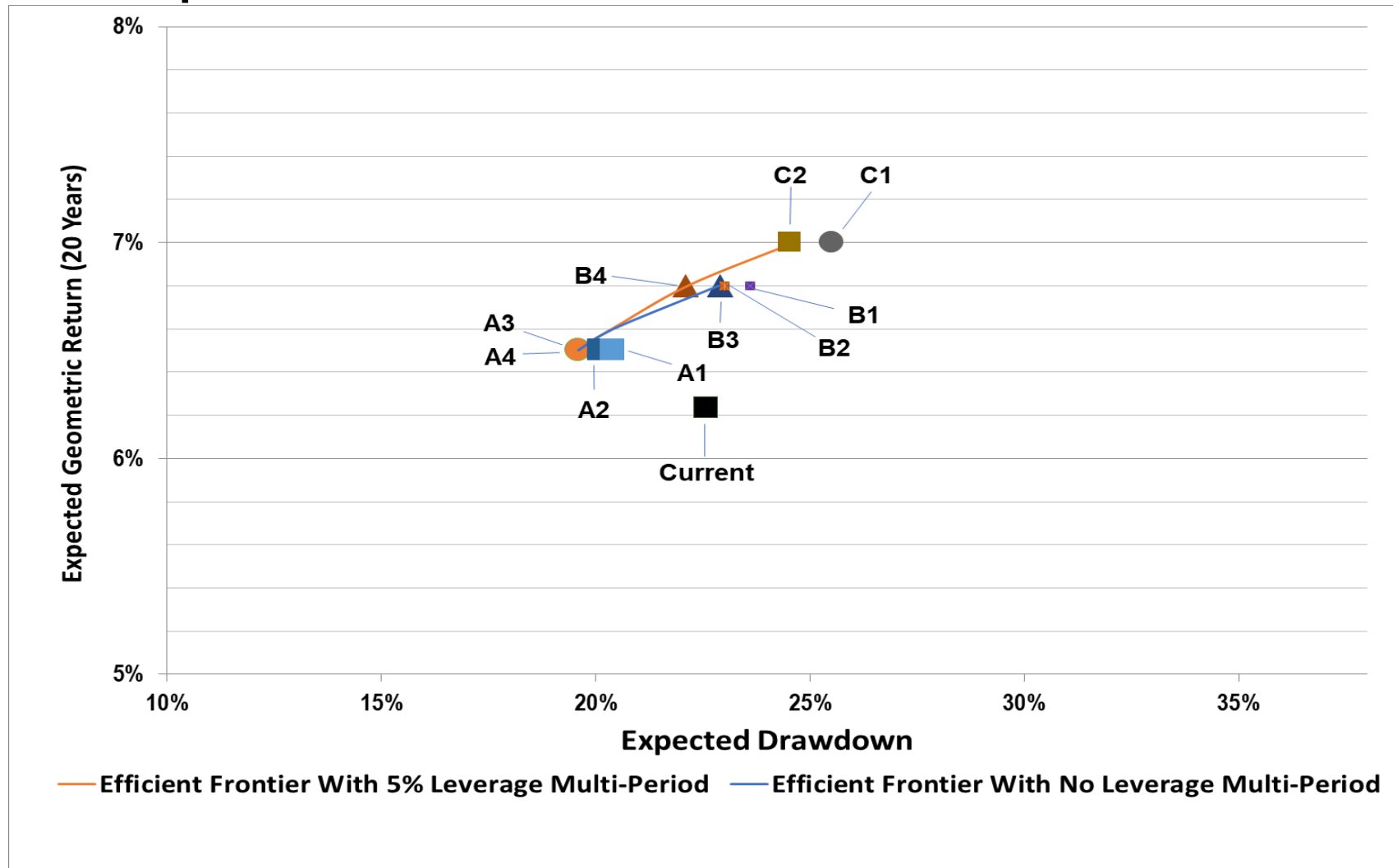
# Portfolio Economic Scenario Analysis

In general, though overall projected returns differ by economic upside or downside scenario, the base portfolio compares well to risk equivalent optimal portfolios in the upside and downside scenario.

**Projected Returns by Economic Scenario**

Portfolio	Baseline Economic Scenario	Downside Economic Scenario	Downside Optimal Portfolio	Upside Economic Scenario	Upside Optimal Portfolio
Current	6.2%	5.8%	5.8%	6.8%	6.8%
A1: 6.5%, 0% leverage, single period	6.5%	6.0%	6.0%	7.0%	7.0%
A2: 6.5%, 3% leverage, single period	6.5%	6.0%	6.0%	7.0%	7.0%
A3: 6.5%, 0% leverage, multi-period	6.5%	6.0%	6.0%	7.0%	7.0%
A4: 6.5%, 5% leverage, multi-period	6.5%	6.0%	6.0%	7.0%	7.0%
B1: 6.8%, 0% leverage, single period	6.8%	6.2%	6.2%	7.4%	7.4%
B2: 6.8%, 5% leverage, single period	6.8%	6.3%	6.3%	7.4%	7.4%
B3: 6.8%, 0% leverage, multi-period	6.8%	6.2%	6.3%	7.4%	7.5%
B4: 6.8%, 5% leverage, multi-period	6.8%	6.2%	6.3%	7.3%	7.4%
C1: 7.0%, 5% leverage, single period	7.0%	6.4%	6.4%	7.6%	7.6%
C2: 7.0%, 5% leverage, multi-period	7.0%	6.4%	6.4%	7.6%	7.6%

# Portfolio Comparison – Efficient Frontier



Data: Candidate Portfolios and Current Portfolio MPO Key Performance Indicators

# Capital Market Assumptions<sup>1</sup> – Returns and Volatility

Asset Class	Asset Segment	Near-Term Projected Return (5-year)	Long-Term Projected Return (20-year)	Projected Volatility (20-year)
Growth	Global Equity – Cap Weighted	6.8%	6.8%	17.0%
	Global Equity – Non-Cap Weighted	5.1%	6.1%	13.5%
	Private Equity	8.9%	9.6%	30.1%
Income	Long U.S. Treasuries	0.1%	2.6%	12.4%
	Spread Product – Mortgage-Backed Securities	1.2%	2.8%	3.1%
	Spread Product – Investment Grade Corporates	0.1%	3.9%	8.5%
	Spread Product – High Yield	2.2%	4.7%	9.2%
	Spread Product – Sovereigns	3.2%	4.5%	10.4%
	High Yield Segment	2.2%	4.6%	9.0%
Real Assets	Real Estate	5.3%	5.5%	12.2%
Liquidity	Liquidity	0.3%	1.7%	0.8%
Other	Private Debt	6.8%	5.9%	9.9%
	Emerging Market Debt	2.7%	4.8%	10.3%

<sup>1</sup> Capital Market Assumptions for the PERF were adopted by the Investment Committee on September 13, 2021.

# Capital Market Assumptions<sup>1</sup> - Asset Class Correlations

	Global Equity Cap-weighted	Global Equity Non-Cap-weighted	Private Equity	Treasury	Mortgage-backed Securities	Sovereign Bonds	Investment Grade Corporates	High Yield CP	High Yield Segment	Emerging Market Debt	Private Debt	Real Assets	Liquidity	Risk-free Asset
Global Equity Cap-weighted	1.00	0.97	0.62	0.11	0.13	0.21	0.29	0.38	0.46	0.27	0.42	0.36	0.11	0.11
Global Equity Non-Cap-weighted	0.97	1.00	0.61	0.11	0.14	0.21	0.28	0.37	0.45	0.27	0.42	0.36	0.17	0.16
Private Equity	0.62	0.61	1.00	0.08	0.09	0.15	0.20	0.27	0.33	0.19	0.33	0.22	0.06	0.06
Treasury	0.11	0.11	0.08	1.00	0.77	0.96	0.91	0.79	0.36	0.59	0.07	0.09	0.09	0.09
Mortgage-backed Securities	0.13	0.14	0.09	0.77	1.00	0.78	0.72	0.66	0.41	0.50	0.10	0.13	0.19	0.19
Sovereign Bonds	0.21	0.21	0.15	0.96	0.78	1.00	0.94	0.86	0.49	0.64	0.11	0.11	0.11	0.11
Investment Grade Corporates	0.29	0.28	0.20	0.91	0.72	0.94	1.00	0.93	0.65	0.66	0.14	0.13	0.10	0.10
High Yield CP	0.38	0.37	0.27	0.79	0.66	0.86	0.93	1.00	0.85	0.65	0.18	0.15	0.10	0.10
High Yield Segment	0.46	0.45	0.33	0.36	0.41	0.49	0.65	0.85	1.00	0.49	0.21	0.15	0.12	0.12
Emerging Market Debt	0.27	0.27	0.19	0.59	0.50	0.64	0.66	0.65	0.49	1.00	0.13	0.10	0.09	0.09
Private Debt	0.42	0.42	0.33	0.07	0.10	0.11	0.14	0.18	0.21	0.13	1.00	0.20	0.21	0.21
Real Assets	0.36	0.36	0.22	0.09	0.13	0.11	0.13	0.15	0.15	0.10	0.20	1.00	0.16	0.16
Liquidity	0.11	0.17	0.06	0.09	0.19	0.11	0.10	0.10	0.12	0.09	0.21	0.16	1.00	0.98
Risk-free Asset	0.11	0.16	0.06	0.09	0.19	0.11	0.10	0.10	0.12	0.09	0.21	0.16	0.98	1.00

<sup>1</sup> Capital Market Assumptions for the PERF were adopted by the Investment Committee on September 13, 2021.

Ms. Theresa Taylor  
Chair of the Investment Committee  
California Public Employees' Retirement System  
400 P Street  
Sacramento, CA 95814

## Re: Agenda Item 7b - ALM: PERF Policy Portfolio & Discount Rate Selection

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Dear Ms. Taylor:

You requested Wilshire's opinion on the Staff's presentation of candidate policy portfolios within CalPERS' 2021 Asset Liability Management (ALM) process. The establishment of the portfolio's strategic asset allocation targets is a key Investment Committee decision, and the culmination of an extended period of analysis, discussion, and debate. CalPERS Investment Belief 6 recognizes that strategic asset allocation is the dominant determinant of portfolio risk and return.

Consistent with its importance to the organization, the asset allocation decision also touches upon a meaningful number of CalPERS' other core Investment Beliefs. Most notably, Investment Belief 1: Liabilities must influence the asset structure and Belief 2: a long-term investment horizon is a responsibility and an advantage. The connection to other Investment Beliefs will be illustrated with specific points below.

### Asset Liability Management Process

Wilshire believes the ALM process was comprehensive and considered the salient factors necessary to make an informed decision in establishing an appropriate target asset allocation for the PERF. These factors include the capital market assumptions (CMAs), portfolio construction constraints, liquidity, contribution impacts, risk metrics, and liability measurements. In addition, the portfolio modeling incorporated both upside and downside expectations to illustrate assumption sensitivity as well as stress test results. These decision factors are diverse in accordance with Investment Belief 9: risk to CalPERS is multi-faceted and not fully captured through measures such as volatility or tracking error.

The objectives laid out at the start of the 2021 ALM process have been addressed with the Investment Committee through multiple discussions and presentations:

- Deliver a manageable number of candidate portfolios which balance CalPERS' objectives and risks over a strategic horizon
- Illustrate the uncertainties impacting the candidate portfolios and the potential downside results
- Regular monitoring and review of results and assumptions

Wilshire advocated on behalf of the Board throughout the process to improve the clarity and flow of information, specifically around portfolio modeling and optimization. The introduction of multi-period optimization has the potential to improve expected portfolio outcomes, but the ultimate efficacy of that

approach is predicated on the assumptions used in the modeling. Given the discussion around multi-period optimization, Wilshire is comfortable focusing on single period optimization results in determining the target policy portfolio. The insights from building multi-period portfolios can inform portfolio positioning and remains an active area of research, which will be discussed with the Board going forward.

Wilshire previously opined on the reasonableness of the CMAs, which serve to establish baseline expectations to define the characteristics of investable asset classes (i.e., the “A” in “ALM”) over various time horizons. September’s Investment Committee meeting provided a full discussion on the results of CalPERS’ survey of external investment advisors and represents a consensus view of market forecasts. Wilshire will continue to dialogue with Staff on the ongoing research agenda to develop internal models for establishing baseline, upside, and downside capital market expectations. Wilshire views this work as critical for continuing to improve the organization’s asset allocation capabilities.

During the 2017 ALM process, Wilshire recommended that CalPERS continue to research the broader use of financial leverage to serve as a valuable tool in helping CalPERS meet its return objectives while providing greater portfolio balance/diversification. The 2021 ALM process included further education and substantive discussion on the potential benefits and risks of leverage utilization, specifically during the Board offsite in July and again during discussions around portfolio modeling. Staff has provided target policy portfolios both with and without leverage to allow the Investment Committee to make an informed decision. Given the diversification benefits, Wilshire supports the Staff recommendation to incorporate a target amount of leverage in the strategic asset allocation, consistent with Wilshire’s recommendation coming out of the 2017 ALM process. While a leverage target does increase the complexity of the portfolio, Wilshire feels the organization is well positioned to handle implementation and has sufficient tools in place to monitor the amount of leverage and the liquidity requirements necessary to support such an approach during challenging market environments. Leverage management is also governed by the Total Fund Investment Policy.

As an independent check on the strategic liquidity of the candidate portfolios, Wilshire calculated the liquidity profile of each asset mix using our Liquidity Metric assumptions. These metrics are meant to provide a comparison of strategic *convertible liquidity* by applying a penalty to asset classes which reflect the potential liquidity erosion that can result from asset class volatility and, perhaps more importantly, the sensitivity of that volatility to specific economic regimes. It is the relative comparisons between asset classes/portfolios, rather than the absolute values of the figures themselves, which make these metrics valuable when examining the potential liquidity trade-offs. The candidate portfolios A1 and A2 have similar convertible liquidity in stressed environments as the current portfolio. Portfolios B1, B2, and C1 have less convertible liquidity during stressed environments.

CalPERS’ internal liquidity dashboard, which has been discussed previously with the Investment Committee, is a critical tool in monitoring the adequacy of liquidity over time and takes into account the implementation complexities of the portfolio’s sources and uses of liquidity. It includes stress test scenarios and financing capacity over multiple horizons, as well as cash flow estimates for private equity, real assets, and opportunistic strategies. The holistic view of portfolio liquidity from the dashboard should prove effective in identifying and managing the specific liquidity needs of the Fund and maintain desired portfolio exposures. The regular reporting available to the Board of the PERF liquidity position also provides appropriate governance oversight.

## Candidate Portfolios

In response to Investment Committee feedback, candidate portfolios are presented at 20-year expected return levels of 6.5%, 6.8%, and 7.0% alongside the current allocation with a 6.2% expected return. Of note, all of the candidate portfolio alternatives have a superior expected return/drawdown ratio versus the current target allocation, which aligns with the portfolio priority to protect the funded ratio by mitigating severe drawdowns. The alternative portfolios A1, A2, B1, and B2 have higher return/total risk profiles relative to the current portfolio, while C1 is modestly lower albeit with the highest expected return.

The candidate portfolios in the presentation have differing risk and return profiles, but do have similarities worth highlighting, which drive improvements in return/risk. All of the portfolios include an increase in the target for real assets (15%) and private equity (13%), as well as a new target for private debt (5%). The return premium associated with these private asset classes makes them important building blocks for constructing portfolios capable of meeting CalPERS' return objectives. The proposed increases are consistent with Investment Belief 7: CalPERS will take risk only where we have a strong belief we will be rewarded for it. These larger allocations are not without risk, as reflected in the CMA volatility assumptions, and the ultimate investment outcome will be driven by executing the investment programs in a consistent way. Wilshire has talked at length with the Investment Committee about the challenging expected return environment across asset classes, and supports the increased utilization of private investments in the PERF. Wilshire remains cognizant of Investment Belief 8: costs matter and need to be effectively managed and expects regular reporting to the Investment Committee on the efficient execution of mandates within private markets.

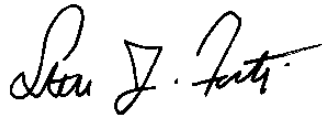
All of the candidate portfolios reduce the target Treasury allocation from 10% to 5%, due to a low starting yield and expectations that rates will normalize higher over the strategic horizon. This is partially offset by an increase in Emerging Market/Sovereign Bonds from 1% to 5%. The increase in expected return for these assets compensates for the moderately higher correlation (i.e. lower level of diversification) in relation to more growth sensitive assets. In aggregate, public and private fixed income allocations range from a high of 36% in A1 to 28% in C1, versus the current target of 29%.

The differences in risk across portfolios are primarily driven by the total allocation and makeup of public and private equity assets, which ranges from 49% in A1 to 62% in C1, versus the current target allocation of 58%. While equity assets are expected to have higher returns over time, they also come with downside volatility. Given the cash flow requirements from the portfolio, the path of returns matters and this downside volatility needs to be managed accordingly by incorporating diversifying assets in the portfolio construction. In Wilshire's view, each of the candidate portfolios is appropriately diversified to mitigate severe drawdown risk to the extent possible given target return objectives.

Conclusion

It is Wilshire’s opinion that the ALM process was comprehensive and touched on the important components necessary to make an informed decision on a target asset allocation for the PERF. By systematically stepping through this process in a disciplined way, allowing guidance from each step to drive the direction of future steps and by including feedback from key stakeholders, the Investment Committee can be comfortable that the final candidate portfolios are consistent with its portfolio preferences, return objectives and appetite for various forms of risk.

Best regards,



Steven J. Foresti

Chief Investment Officer, Asset Allocation & Research, Wilshire Advisors



Thomas Toth, CFA

Managing Director, Wilshire Advisors